

TABLE 1. Acreage Summary, De Baca County, Projected 2004.

BUDGET AREA.....	DE BACA COUNTY		
FARM SIZE.....	100 ACRES		
IRRIGATION TYPE.....	FLOOD		
NUMBER OF CROPS....	4		
	WATER USE		
ACREAGE SUMMARY:	LAND USE (ACRES)	AC. IN. PER ACRE	TOTAL AC. IN.
ALFALFA ESTABLISHMENT *	13.00	12	156
ALFALFA	65.00	36	2,340
WHEAT	17.00	20	340
APR	0.00		
FLEX IN HYGEAR	3.00	12	36
OAT HAY	10.00	20	200
HYGEAR *	14.00	12	168
ROADS, HOMESTEAD	5.00		
	TOTAL		3,240
			ACRE FEET PER ACRE OF WATER RIGHTS 2.70

* DOUBLE-CROPPED

TABLE 2. Basic cost information for De Baca County, Projected 2004.

Item			
Labor Wage Rate:			
Equipment operators	\$/hour		\$6.75
General & Irrigators	\$/hour		\$6.45
Purchased Inputs:			
Fertilizer:			
Nitrogen (N)	\$/pound		\$0.29
Phosphate (P205)	\$/pound		\$0.20
Seed:			
Alfalfa	\$/pound		\$2.80
Wheat	\$/pound		\$0.18
Oat Hay	\$/pound		\$0.30
Hygear	\$/pound		\$0.43
LP			\$1.21
Baling wire	\$/pound		\$0.38
Canal water	\$/acre		\$42.50
Energy:			
Natural gas	\$/MCF		\$7.22
Diesel fuel	\$/gallon		\$1.50
Gasoline	\$/gallon		\$1.45
Electricity (Farmers Elec Coop)	cents/KwHr		9.55
Employee Liability Insurance	\$/1,000 wages		\$0.25
Employee Benefits	percent/wages		25.00%
Labor Downtime	percent		25.00%
Financial Rates:			
Operating Capital Interest Rate	percent		6.50%
Land Interest Rate	percent		6.00%
Equipment Interest Rate	percent		6.50%
Real Interest Rate	percent		4.00%
Land Taxes	\$75.00 /acre (full value)		
Personal Property Tax Rate	- NR - R	\$/1,000 (Assessed Value)	\$26.85 \$27.85
Supervision Factors			
Field Crop-Irrigation	\$/labor hour		\$0.07
Field Crop-Equipment & General	\$/labor hour		\$0.10
Management Rate	percent		7.00%

TABLE 3. Overhead cost information for De Baca County, Projected 2004.

Item			
Electricity (Domestic & Shop)		\$110.00 per month	\$1,320
Telephone		\$87.00 per month	\$1,044
Accounting & Legal			\$465
Misc. Supplies & Hand Tools			\$750
Pickup and Auto			
miles	2,100	@ \$0.365 per mile	\$767
Insurance			
- general liability (non-employee)			\$980
- fire/theft			\$645
Property Taxes			
- non-planted land			\$40
- other than land & machinery			\$305
Building repairs and maintenance			\$490
Dues, fees, publications			\$260
Farmstead Equipment			\$170
		Total	\$7,236
		Total Per Planted Acre	\$76.16

TABLE 4. Equipment summary for a 100 acre flood-irrigated farm with above average management, De Baca County, Projected 2004.

EQUIPMENT		ANNUAL HOURS OF USE	NUMBER	TOTAL VALUE	VARIABLE COSTS				FIXED COSTS		
ITEM & SIZE	FUEL, OIL, LUBRICANT				REPAIR	FUEL, OIL PER HR	REPAIR PER HR	DEPRECIATION	TAXES	TOTAL PER HR	
TRACTOR	65 HP	269	1	\$2,400	\$1,897	\$302	\$7.05	\$1.12	\$138	\$25	\$0.60
FLOAT	10 FT	3	1	\$450		\$0		\$0.01	\$47	\$3	\$15.96
SWATHER	14 FT (OLD)	56	1	\$2,100	\$316	\$71	\$5.62	\$1.26	\$700	\$63	\$13.54
BALER PTO	2 WIRE	74	1	\$1,600		\$83		\$1.12	\$385	\$34	\$5.67
PLOW	2-16 IN	60	1	\$250		\$10		\$0.16	\$33	\$2	\$0.59
DISC	12 FT	17	1	\$2,250		\$33		\$1.94	\$300	\$20	\$18.83
DRILL	10 FT	14	1	\$1,800		\$19		\$1.37	\$360	\$16	\$26.39
LAND PLANE	12 FT	23	1	\$2,500		\$7		\$0.30	\$333	\$22	\$15.44
BALEWAGON	PTO	70	1	\$1,500		\$417		\$5.92	\$800	\$72	\$12.38
BORDER DISC	6 DISC	2	1	\$750		\$2		\$0.93	\$100	\$7	\$53.36
FERT SPREADER		5	1	\$1,200		\$3		\$0.46	\$153	\$10	\$30.02
				\$16,800	\$2,213	\$945			\$3,349	\$274	

TABLE 5. Alfalfa establishment, flood-irrigated, budgeted per acre costs and returns for a 100 acre farm with above average management, De Baca County, Projected 2004.
Planting Dates: August 25 - September 30

ITEM	PRICE	QUANTITY	PURCHASED INPUTS				TOTAL	
PURCHASED INPUTS								
SEED	\$2.80	25 LBS					\$70.00	
CANAL WATER		12 AC. IN.					\$70.00	
SUBTOTAL							\$70.00	
PREHARVEST OPERATIONS								
	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC	65 HP	0.17 HR		\$1.15	\$1.20	\$0.52	\$3.30	\$6.17
PLOW	65 HP	1.05 HR		\$7.09	\$7.40	\$1.35	\$1.26	\$17.09
DISC	65 HP	0.17 HR		\$1.15	\$1.20	\$0.52	\$3.30	\$6.17
LAND PLANE (4X)	65 HP	0.96 HR		\$6.48	\$6.77	\$1.37	\$15.40	\$30.01
DISC	65 HP	0.17 HR		\$1.15	\$1.20	\$0.52	\$3.30	\$6.17
BORDER DISC	65 HP	0.05 HR		\$0.34	\$0.35	\$0.10	\$2.70	\$3.49
FLOAT	65 HP	0.24 HR		\$1.62	\$1.69	\$0.27	\$3.98	\$7.56
DRILL	65 HP	0.25 HR		\$1.69	\$1.76	\$0.62	\$6.75	\$10.82
IRRIGATE (4X)		2.00 HR		\$12.90				\$12.90
SUBTOTAL		5.06 HR		\$33.56	\$21.57	\$5.27	\$39.99	\$100.39
OVERHEAD EXPENSES								
DOWNTIME		0.77 HR		\$5.16				\$5.16
EMPLOYEE BENEFITS				\$8.39				\$8.39
INSURANCE			\$0.01					\$0.01
SUPERVISION AND MANAGEMENT				\$12.37				\$12.37
SUBTOTAL		0.77 HR	\$0.01	\$25.93				\$25.93
TOTAL OPERATING EXPENSES		5.83 HR	\$70.01	\$59.48	\$21.57	\$5.27	\$39.99	\$196.32

TABLE 6. Alfalfa hay, flood-irrigated, budgeted per acre costs and returns for a 100 acre farm with above average management, De Baca County
 Projected 2004.
 Harvesting Dates: May 20 - October 30

ITEM	PRICE	YIELD						TOTAL
GROSS RETURNS								
HAY	\$130.00	5.10 TONS (STACKED)						\$663.00
GRAZING	\$12.50	1.00 ACRE						\$12.50
TOTAL							\$675.50	
PURCHASED INPUTS								
	PRICE	QUANTITY	PURCHASED INPUTS				FIXED COST	TOTAL
PHOSPHATE (P205)	\$0.20	130 LBS	\$26.00					\$26.00
WIRE	\$0.38	43 LBS	\$16.45					\$16.45
ESTABLISHMENT: Principal		5 YEARS					\$39.26	\$39.26
: Interest							\$6.35	\$6.35
INSECTICIDE (CUSTOM)	\$16.09	2 X/ACRE	\$32.18					\$32.18
CANAL WATER		36 AC. IN.	\$42.50					\$42.50
SUBTOTAL			\$117.13				\$45.62	\$162.74
PREHARVEST OPERATIONS								
	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
FERT SPREADER	65 HP	0.05 HR		\$0.34	\$0.35	\$0.08	\$1.53	\$2.30
IRRIGATE (8X)		4.00 HR		\$25.80				\$25.80
SUBTOTAL				\$26.14	\$0.35	\$0.08	\$1.53	\$28.10
HARVEST OPERATIONS								
SWATHER (5X)	14 FT	0.80 HR		\$5.40	\$4.49	\$1.01	\$10.83	\$21.73
BALER (5X)	65 HP	1.05 HR		\$7.09	\$7.40	\$2.35	\$6.59	\$23.43
BALEWAGON PTO (5X)	65 HP	1.00 HR		\$6.75	\$7.05	\$7.04	\$12.98	\$33.83
SUBTOTAL				\$19.24	\$18.95	\$10.40	\$30.41	\$78.99
OVERHEAD EXPENSES								
DOWNTIME		0.73 HR		\$4.89				\$4.89
EMPLOYEE BENEFITS				\$11.34				\$11.34
INSURANCE			\$0.01					\$0.01
LAND TAXES							\$0.00	\$0.00
SUPERVISION AND MANAGEMENT				\$47.86				\$47.86
OTHER EXPENSES			\$76.16					\$76.16
SUBTOTAL				\$76.17	\$64.09		\$0.00	\$140.27
TOTAL OPERATING EXPENSES		7.63 HR	\$193.30	\$109.47	\$19.30	\$10.48	\$77.55	\$410.10
NET OPERATING PROFIT							\$265.40	
INTEREST ON OPERATING CAPITAL		(\$61.12 @	6.50%)				\$3.97
INTEREST ON EQUIPMENT INVESTMENT								\$19.49
RETURN TO LAND AND RISK							\$241.94	

BUDGET SUMMARY

GROSS RETURN		\$675.50	
VARIABLE OPERATING EXPENSES	\$223.08		
RETURN OVER VARIABLE EXPENSES		\$452.42	(GROSS MARGIN)
FIXED EXPENSES	\$77.55		
NET FARM INCOME		\$374.87	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$109.47		
NET OPERATING PROFIT		\$265.40	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$23.46		
RETURN TO LAND AND RISK		\$241.94	

TABLE 7. Wheat for grain, flood-irrigated, budgeted per acre costs and returns for a 100 acre farm with above average management, De Baca County, Projected 2004.
Planting Dates: September 1 - October 15
Harvesting Dates: June 20 - July 1

ITEM	PRICE	YIELD	BASE	TOTAL
GROSS RETURNS				
WHEAT FOR GRAIN	\$3.75	40.00 BUSHELS		\$150.00
ASCS DEFICIENCY	\$0.52	40.00 BUSHELS	0.85	\$17.68
COUNTER CYCLICAL PAYMENT	\$0.00			\$0.00
GRAZING	\$25.00	1.00 ACRE		\$25.00
TOTAL				\$192.68

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED	\$0.18	80 LBS	\$14.40		\$14.40
NITROGEN (N)	\$0.29	60 LBS	\$17.40		\$17.40
CANAL WATER		20 AC. IN.	\$42.50		\$42.50
CROP INSURANCE	\$2.94		\$2.94		\$2.94
SUBTOTAL			\$77.24		\$77.24

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	65 HP	1.05 HR		\$7.09	\$7.40	\$1.35	\$1.26	\$17.09
DISC	65 HP	0.17 HR		\$1.15	\$1.20	\$0.52	\$3.30	\$6.17
FERT SPREADER	65 HP	0.05 HR		\$0.34	\$0.35	\$0.08	\$1.53	\$2.30
LAND PLANE	65 HP	0.24 HR		\$1.62	\$1.69	\$0.34	\$3.85	\$7.50
BORDER DISC	65 HP	0.05 HR		\$0.34	\$0.35	\$0.10	\$2.70	\$3.49
DRILL	65 HP	0.25 HR		\$1.69	\$1.76	\$0.62	\$6.75	\$10.82
IRRIGATE (5X)		2.50 HR		\$16.13				\$16.13
SUBTOTAL		4.31 HR	\$0.00	\$28.34	\$12.76	\$3.01	\$19.39	\$63.50

HARVEST OPERATIONS				
COMBINE (CUSTOM)			\$14.70	\$14.70
HAUL (CUSTOM)			\$6.80	\$6.80
SUBTOTAL			\$21.50	\$21.50

OVERHEAD EXPENSES								
DOWNTIME		0.45 HR		\$3.05				\$3.05
EMPLOYEE BENEFITS				\$7.09				\$7.09
INSURANCE			\$0.01					\$0.01
LAND TAXES						\$0.00		\$0.00
SUPERVISION AND MANAGEMENT				\$13.84				\$13.84
OTHER EXPENSES			\$76.16					\$76.16
SUBTOTAL		0.45 HR	\$76.17	\$23.98		\$0.00		\$100.15

TOTAL OPERATING EXPENSES		4.76 HR	\$174.91	\$52.33	\$12.76	\$3.01	\$19.39	\$262.40
NET OPERATING PROFIT								(\$69.72)
INTEREST ON OPERATING CAPITAL		(\$44.36 @	6.50%)				\$2.88
INTEREST ON EQUIPMENT INVESTMENT								\$8.60
RETURN TO LAND AND RISK								(\$81.20)

BUDGET SUMMARY		
GROSS RETURN		\$192.68
VARIABLE OPERATING EXPENSES	\$190.68	
RETURN OVER VARIABLE EXPENSES	\$2.00	(GROSS MARGIN)
FIXED EXPENSES	\$19.39	
NET FARM INCOME	(\$17.39)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$52.33	
NET OPERATING PROFIT	(\$69.72)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$11.48	
RETURN TO LAND AND RISK		(\$81.20)

TABLE 8. Oat hay, flood-irrigated, budgeted per acre costs and returns for a 100 acre farm with above average management, De Baca County
 Projected 2004.
 Planting dates: March 1 - March 15
 Harvesting Dates: July 1 - July 15

ITEM	PRICE	YIELD	TOTAL
GROSS RETURNS			
OAT HAY	\$120.00	4.75 TONS (STACKED)	\$570.00
TOTAL			\$570.00

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED	\$0.30	100 LBS	\$30.00		\$30.00
NITROGEN (N)	\$0.29	40 LBS	\$11.60		\$11.60
WIRE	\$0.38	41 LBS	\$15.57		\$15.57
CANAL WATER		20 AC. IN.	\$42.50		\$42.50
SUBTOTAL			\$99.67		\$99.67

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	65 HP	1.05 HR		\$7.09	\$7.40	\$1.35	\$1.26	\$17.09
DISC	65 HP	0.17 HR		\$1.15	\$1.20	\$0.52	\$3.30	\$6.17
FERT SPREADER	65 HP	0.05 HR		\$0.34	\$0.35	\$0.08	\$1.53	\$2.30
LAND PLANE	65 HP	0.24 HR		\$1.62	\$1.69	\$0.34	\$3.85	\$7.50
BORDER DISC	65 HP	0.05 HR		\$0.34	\$0.35	\$0.10	\$2.70	\$3.49
DRILL	65 HP	0.25 HR		\$1.69	\$1.76	\$0.62	\$6.75	\$10.82
IRRIGATE (5X)		2.50 HR		\$16.13				\$16.13
SUBTOTAL		4.31 HR		\$28.34	\$12.76	\$3.01	\$19.39	\$63.50

HARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
SWATHER	14 FT	0.16 HR		\$1.08	\$0.90	\$0.20	\$2.17	\$4.35
BALER	65 HP	0.21 HR		\$1.42	\$1.48	\$0.47	\$1.32	\$4.69
BALEWAGON	65 HP	0.20 HR		\$1.35	\$1.41	\$1.41	\$2.60	\$6.77
SUBTOTAL		0.57 HR		\$3.85	\$3.79	\$2.08	\$6.08	\$15.80

OVERHEAD EXPENSES	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DOWNTIME	0.60 HR		\$4.02				\$4.02
EMPLOYEE BENEFITS			\$8.05				\$8.05
INSURANCE		\$0.01					\$0.01
LAND TAXES						\$0.00	\$0.00
SUPERVISION AND MANAGEMENT			\$40.83				\$40.83
OTHER EXPENSES		\$38.08					\$38.08
SUBTOTAL	0.60 HR	\$38.09	\$52.89			\$0.00	\$90.98

TOTAL OPERATING EXPENSES	5.48 HR	\$137.76	\$85.08	\$16.55	\$5.09	\$25.47	\$269.95
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NET OPERATING PROFIT							\$300.05
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INTEREST ON OPERATING CAPITAL	(\$54.27	@	6.50%)		\$3.53
INTEREST ON EQUIPMENT INVESTMENT							\$12.35

RETURN TO LAND AND RISK							\$284.17
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BUDGET SUMMARY			
GROSS RETURN		\$570.00	
VARIABLE OPERATING EXPENSES	\$159.40		
RETURN OVER VARIABLE EXPENSES		\$410.60	(GROSS MARGIN)
FIXED EXPENSES	\$25.47		
NET FARM INCOME		\$385.13	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$85.08		
NET OPERATING PROFIT		\$300.05	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$15.88		
RETURN TO LAND AND RISK		\$284.17	

TABLE 9. Hygear, flood-irrigated, budgeted per acre costs and returns for a 100 acre farm with above average management, De Baca County, Projected 2004.
 Planting Dates: July 5 - July 20
 Harvesting Dates: September 15 - October 15

ITEM	PRICE	YIELD	TOTAL
GROSS RETURNS			
HYGEAR	\$105.00	4.75 TONS (STACKED)	\$498.75
TOTAL			\$498.75

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED	\$0.43	70 LBS	\$30.10		\$30.10
NITROGEN (N)	\$0.29	40 LBS	\$11.60		\$11.60
CANAL WATER		12 AC. IN.	\$21.25		\$21.25
SUBTOTAL			\$62.95		\$62.95

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	65 HP	1.05 HR		\$7.09	\$7.40	\$1.35	\$1.26	\$17.09
DISC (2X)	65 HP	0.34 HR		\$2.30	\$2.40	\$1.04	\$6.61	\$12.34
FERT SPREADER	65 HP	0.05 HR		\$0.34	\$0.35	\$0.08	\$1.53	\$2.30
LAND PLANE	65 HP	0.24 HR		\$1.55	\$1.69	\$0.34	\$3.85	\$7.43
DRILL	65 HP	0.25 HR		\$1.69	\$1.76	\$0.62	\$6.75	\$10.82
IRRIGATE (4X)		2.00 HR		\$12.90				\$12.90
SUBTOTAL		3.93 HR		\$25.86	\$13.61	\$3.43	\$19.99	\$62.88

HARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
SWATHER	14 FT	0.16 HR		\$1.03	\$0.90	\$0.20	\$2.17	\$4.30
BALER	65 HP	0.21 HR		\$1.35	\$1.48	\$0.47	\$1.32	\$4.62
BALE WAGON	65 HP	0.20 HR		\$1.29	\$1.41	\$1.41	\$2.60	\$6.71
SUBTOTAL		0.57 HR	\$0.00	\$3.68	\$3.79	\$2.08	\$6.08	\$15.63

OVERHEAD EXPENSES	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DOWNTIME	1.05 HR		\$7.10				\$7.10
EMPLOYEE BENEFITS			\$7.38				\$7.38
INSURANCE		\$0.01					\$0.01
LAND TAXES						\$0.00	\$0.00
SUPERVISION AND MANAGEMENT			\$35.30				\$35.30
OTHER EXPENSES		\$38.08					\$38.08
SUBTOTAL	1.05 HR	\$38.09	\$49.79			\$0.00	\$87.88

TOTAL OPERATING EXPENSES 5.55 HR \$101.04 \$79.32 \$17.40 \$5.51 \$26.08 \$229.34

NET OPERATING PROFIT \$269.41

INTEREST ON OPERATING CAPITAL (\$36.22 @ 6.50%) \$2.35
 INTEREST ON EQUIPMENT INVESTMENT \$12.68

RETURN TO LAND AND RISK \$254.38

BUDGET SUMMARY

GROSS RETURN	\$498.75	
VARIABLE OPERATING EXPENSES	\$123.94	
RETURN OVER VARIABLE EXPENSES	\$374.81	(GROSS MARGIN)
FIXED EXPENSES	\$26.08	
NET FARM INCOME	\$348.73	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$79.32	
NET OPERATING PROFIT	\$269.41	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$15.03	
RETURN TO LAND AND RISK	\$254.38	

TABLE 10. Summary of per acre costs and returns for a 100 acre farm with above average management, De Baca County, Projected 2004.

	ALFALFA ESTABLISHMENT	ALFALFA HAY	WHEAT FOR GRAIN	OAT HAY	HYGEAR
		TONS	BU	TONS	TONS
PRIMARY YIELD		5.10	40.00	4.75	4.75
PRIMARY PRICE		\$130.00	\$3.75	\$120.00	\$105.00
GOVERNMENT PAYMENTS		\$0.00	\$17.68	\$0.00	\$0.00
SECOND INCOME		\$12.50	\$25.00	\$0.00	\$0.00
GROSS RETURN		\$675.50	\$192.68	\$570.00	\$498.75
CASH OPERATING EXPENSES					
SEED	\$70.00		\$14.40	\$30.00	\$30.10
FERTILIZER		\$26.00	\$17.40	\$11.60	\$11.60
CHEMICALS		\$32.18			
CROP INSURANCE			\$2.94		
OTHER PURCHASED INPUTS		\$16.45		\$15.57	
CANAL WATER		\$42.50	\$42.50	\$42.50	\$21.25
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$21.57	\$19.30	\$12.76	\$16.55	\$17.40
FUEL-IRRIGATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
REPAIRS	\$5.27	\$10.48	\$3.01	\$5.09	\$5.51
CUSTOM CHARGES			\$21.50		
LAND TAXES		\$0.00	\$0.00	\$0.00	\$0.00
OTHER EXPENSES	\$0.01	\$76.17	\$76.17	\$38.09	\$38.09
TOTAL CASH EXPENSES	\$96.85	\$223.08	\$190.68	\$159.40	\$123.94
RETURN OVER CASH EXPENSES	(\$96.85)	\$452.42	\$2.00	\$410.60	\$374.81
FIXED EXPENSES	\$39.99	\$77.55	\$19.39	\$25.47	\$26.08
TOTAL EXPENSES	\$136.84	\$300.63	\$210.07	\$184.87	\$150.02
NET FARM INCOME	(\$136.84)	\$374.87	(\$17.39)	\$385.13	\$348.73
LABOR AND MANAGEMENT COSTS	\$59.48	\$109.47	\$52.33	\$85.08	\$79.32
NET OPERATING PROFIT	(\$196.32)	\$265.40	(\$69.72)	\$300.05	\$269.41
CAPITAL COSTS					
INTEREST ON OPERATING CAPITAL		\$3.97	\$2.88	\$3.53	\$2.35
INTEREST ON EQUIPMENT INVESTMENT		\$19.49	\$8.60	\$12.35	\$12.68
TOTAL CAPITAL COSTS	\$0.00	\$23.46	\$11.48	\$15.88	\$15.03
RETURN TO LAND AND RISK	(\$196.32)	\$241.94	(\$81.20)	\$284.17	\$254.38

TABLE 11. Whole farm summary, De Baca County,
Projected 2004.

GROSS RETURNS		
ALFALFA HAY	65 ACRES	
CROP		\$43,095
GRAZING		\$813
WHEAT FOR GRAIN	17 ACRES	
CROP		\$2,550
GRAZING		\$425
ASCS DEFICIENCY		\$301
COUNTER CYCLICAL PAYMENT		\$0
OAT HAY	10 ACRES	
CROP		\$5,700
HYGEAR	17 ACRES	
CROP		\$8,479
GROSS RETURN		<u>\$61,362</u>
CASH OPERATING EXPENSES		
SEED		\$1,967
FERTILIZER		\$2,299
CHEMICALS		\$2,092
CROP INSURANCE		\$50
OTHER PURCHASED INPUTS		\$1,225
CANAL WATER		\$4,271
FUEL, OIL & LUBRICANTS-EQUIPMENT		\$2,213
FUEL-IRRIGATION		\$0
REPAIRS		\$945
CUSTOM CHARGES		\$366
LAND TAXES		\$0
OTHER EXPENSES		\$7,275
TOTAL CASH EXPENSES		<u>\$22,702</u>
RETURN OVER CASH EXPENSES		\$38,660
FIXED EXPENSES		\$4,036
TOTAL EXPENSES		<u>\$26,738</u>
NET FARM INCOME		\$34,624
LABOR AND MANAGEMENT COSTS		\$10,977
NET OPERATING PROFIT		\$23,646
CAPITAL COSTS		
INTEREST ON OPERATING CAPITAL		\$383
INTEREST ON EQUIPMENT INVESTMENT		\$1,752
TOTAL CAPITAL COSTS		<u>\$2,134</u>
RETURN TO LAND AND RISK		<u>\$21,512</u>

LAND VALUE	RETURN TO RISK*	RETURN ON INVESTMENT**
\$1,000 /ACRE	\$17,512	20.25%
\$2,000 /ACRE	\$13,512	10.91%
\$3,000 /ACRE	\$9,512	7.46%
\$4,000 /ACRE	\$5,512	5.67%
\$5,000 /ACRE	\$1,512	4.58%

* RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)

** NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)