

TABLE 1. Acreage Summary, Eddy County, Artesia Lake Arthur Area, Projected 2005.

BUDGET AREA.....	ARTESIA-LAKE ARTHUR AREA		
FARM SIZE.....	500.00 ACRES		
IRRIGATION TYPE.....	FLOOD		
NUMBER OF CROPS.....	6		

ACREAGE SUMMARY:	LAND USE (ACRES)	WATER USE	
		AC.IN. PER AC.	TOTAL AC.IN.
ALFALFA ESTABLISHMENT	52.00 *	8	416
ALFALFA	260.00	50	13,000
BARLEY	17.00	28	476
ARP	0.00		
FLEX IN PICKER COTTON	3.00	30	90
OAT HAY	20.00	28	560
PICKER COTTON	68.00	30	2,040
ARP	0.00		
FLEX IN PICKER COTTON	12.00	30	360
STRIPPER COTTON	68.00	30	2,040
ARP	0.00		
FLEX IN PICKER COTTON	12.00	30	360
RED CHILE	40.00	48	1,920
TOTAL	500.00		21,262
ACRE FEET PER ACRE OF WATER RIGHTS			3.54

*DOUBLE-CROPPED

TABLE 2. Basic cost information for the Artesia-Lake Arthur area, Projected 2005.

Item		
Labor Wage Rate:		
Equipment operators	\$/hour	\$7.20
General & Irrigators	\$/hour	\$6.60
Purchased Inputs:		
Fertilizer:		
Nitrogen (N)	\$/pound	\$0.40
Phosphate (P ₂ O ₅)	\$/pound	\$0.31
Seed:		
Alfalfa	\$/pound	\$2.88
Cotton picker	\$/pound	\$0.72
stripper	\$/pound	\$0.72
Barley	\$/pound	\$0.19
Oats	\$/pound	\$38.00
Red Chile	\$/pound	\$16.00
Wire:		
Natural gas (service charge)	\$/MCF	\$3.28
	\$/month	\$10.00
Diesel fuel	\$/gallon	\$2.10
Gasoline	\$/gallon	\$2.00
Electricity	cents/KwHr	\$7.56
LP Gas	\$/gallon	\$1.65
Employee Liability Insurance	\$/1000 wages	\$0.21
Employee Benefits	percent/wages	2000.00%
Labor Downtime	percent	0.00%
Financial Rates:		
Operating Capital Interest Rate	percent	0.00%
Land Interest Rate	percent	Amount
Equipment Interest Rate	percent	0.00%
Real Interest Rate	percent	0.00%
Land Taxes	\$250.00 /acre (full value)	\$1.75
Personal Property Tax Rat - NR	\$/1,000 (Assessed Value)	\$20.99
- R		\$19.57
Supervision Factors		
Field Crop-Irrigation	\$/labor hour	\$0.07
Field Crop-Equipment & General	\$/labor hour	\$0.03
Vegetable Crop-Irrigation	\$/labor hour	\$0.00
Vegetable Crop-Equip. & General	\$/labor hour	\$0.00
Management Rate		
Field Crops	percent/GR	290.00%
Vegetable Crops	percent/TOE	0.00%

TABLE 3. Overhead cost information for the Artesia-Lake Arthur area, Projected 2005.

Item			
Electricity (Domestic & Shop)		\$215.00 per month	\$2,580
Telephone		\$115.00 per month	\$1,380
Accounting & Legal			\$1,525
Misc. Supplies & Hand Tools			\$1,430
Pickup and Auto			
miles	19,999	@ \$0.365 per mile	\$7,300
Insurance			
- general liability (non-employee)			\$1,710
- fire/theft			\$1,525
Property Taxes			
- non-planted land			\$0
- other than land & machinery			\$0
Building repairs and maintenance			\$6,010
Dues, fees, publications			\$1,290
Farmstead Equipment			\$405
Total			\$25,155
Total Per Planted Acre			\$50.31

TABLE 4. Pumping costs and data for irrigation wells, Artesia-Lake Arthur area, Projected 2005.

INPUT DATA		DEPTH CHARACTERISTICS:	
		STATIC.....	60
		DRAW DOWN.....	20
		TOTAL HEAD.....	80
		CASING.....	250
GALLONS PER MINUTE (GPM)	500		
WORK HORSEPOWER	10		
EFFICIENCY FACTOR:			
ELECTRICITY	0.470		
NATURAL GAS	0.120		
LP GAS	0.120		
DIESEL	0.160		
FUEL COST PER UNIT:			
ELECTRICITY	7.56	Cents/KwHr	
NATURAL GAS	\$3.28	\$/MCF	
LP GAS	\$1.65	\$/GAL	
DIESEL	\$2.10	\$/GAL	
<u>TOTAL FUEL COSTS:</u>			
ELECTRIC WELL :			
	COST PER HOUR	\$1.24	
	COST PER ACRE INCH	\$1.12	
NATURAL GAS WELL :			
	COST PER HOUR	\$0.80	
	COST PER ACRE INCH	\$0.72	
LP GAS WELL :			
	COST PER HOUR	\$3.87	
	COST PER ACRE INCH	\$3.51	
DIESEL WELL :			
	COST PER HOUR	\$2.40	
	COST PER ACRE INCH	\$2.17	

TABLE 5.. Equipment summary for a 500 acre flood-irrigated farm with above average management, Artesia-Lake Arthur area, Projected 2005.

EQUIPMENT					VARIABLE COSTS				FIXED COSTS		
ITEM & SIZE	ANNUAL HOURS OF USE	NUMBER	TOTAL VALUE	FUEL, OIL, LUBRICANT	REPAIR	FUEL, OIL PER HR	REPAIR PER HR	DEPRECIATION	TAXES	TOTAL PER HR	
TRACTOR	40 HP	65	\$7,609	\$486	\$70	\$7.48	\$1.08	\$359	\$63	\$6.50	
TRACTOR	65 HP	355	\$4,701	\$3,454	\$460	\$9.72	\$1.29	\$539	\$75	\$1.73	
TRACTOR	70 HP	178	\$9,473	\$2,278	\$369	\$12.79	\$2.07	\$1,152	\$121	\$7.14	
TRACTOR	96 HP	325	\$9,473	\$4,156	\$674	\$12.79	\$2.07	\$1,152	\$121	\$3.92	
TRACTOR	145 HP	413	\$19,725	\$7,150	\$1,265	\$17.32	\$3.06	\$2,043	\$179	\$5.38	
COTTON PICKER	4 ROW	70	\$134,969	\$893	\$1,205	\$12.70	\$17.14	\$14,282	\$749	\$213.83	
COTTON STRIPPER MTD		42	\$6,400		\$197		\$4.68	\$3,900	\$205	\$97.36	
SWATHER	16 FT	145	\$21,350	\$1,142	\$210	\$7.86	\$1.45	\$3,621	\$253	\$26.68	
BALE WAGON S.P.		264	\$9,890	\$4,093	\$5,378	\$15.50	\$20.37	\$2,250	\$157	\$9.12	
BALER PTO		330	\$1,600		\$51		\$0.15	\$385	\$27	\$1.25	
PLANTER	4 ROW	53	\$3,400		\$86		\$1.63	\$680	\$24	\$13.33	
CULTIVATOR	4 ROW	187	\$5,000		\$187		\$1.00	\$667	\$35	\$3.75	
DISC	12 FT	133	\$2,250		\$371		\$2.79	\$300	\$16	\$2.38	
DRILL	12 FT	30	\$2,200		\$31		\$1.06	\$440	\$15	\$15.38	
PLANE	14 FT	36	\$2,750		\$4		\$0.11	\$367	\$19	\$10.71	
FLOAT	14 FT	49	\$600		\$1		\$0.02	\$60	\$3	\$1.30	
PLOW (MOLDBOARD)	4-16 IN	140	\$3,350		\$582		\$4.15	\$447	\$23	\$3.35	
LISTER		37	\$1,600		\$72		\$1.98	\$213	\$11	\$6.14	
SHREDDER	4 ROW	28	\$2,500		\$11		\$0.40	\$333	\$17	\$12.34	
COTTON TRAILER		146	\$4,900		\$4		\$0.03	\$490	\$34	\$3.59	
VEGETABLE TRAILER		36	\$700		\$1		\$0.03	\$70	\$5	\$2.08	
TWIN RAKE	8 FT	65	\$3,400		\$62		\$0.95	\$340	\$24	\$5.60	
SLED		24	\$375		\$7		\$0.28	\$50	\$3	\$2.15	
NATURAL GAS WELL		19,245	\$0	\$15,402	\$3,849	\$0.80	\$0.20	\$4,900	\$429	\$0.32	
				\$258,214	\$39,054	\$15,148			\$39,039	\$2,609	

TABLE 6. Alfalfa establishment, flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.

Planting dates: September 1 - September 30

ITEM	PRICE	QUANTITY	PURCHASED INPUTS					TOTAL
PURCHASED INPUTS								
SEED	\$2.88	20 LBS						\$57.60
HERBICIDE	\$32.40	1 ACRE						\$32.40
PUMP WATER		8 AC. IN.						
SUBTOTAL								\$90.00
PREHARVEST OPERATIONS								
	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC (2X)	145 HP	0.34 HR		\$2.45	\$5.89	\$1.99	\$2.64	\$12.97
PLANE (3X)	145 HP	0.57 HR		\$4.10	\$9.87	\$1.81	\$9.17	\$24.96
DISC	145 HP	0.17 HR		\$1.22	\$2.94	\$1.00	\$1.32	\$6.48
FLOAT (2X)	70 HP	0.32 HR		\$2.30	\$4.09	\$0.67	\$2.70	\$9.77
DRILL (2X)	65 HP	0.42 HR		\$3.02	\$4.08	\$0.99	\$7.19	\$15.28
IRRIGATE (2X)		1.00 HR		\$6.60	\$5.80	\$1.45	\$2.32	\$16.16
SUBTOTAL		3.30 HR		\$23.16	\$41.00	\$11.36	\$29.53	\$105.05
OVERHEAD EXPENSES								
DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$463.20				\$463.20
INSURANCE			\$0.00					\$0.00
SUPERVISION AND MANAGEMENT				\$565.75				\$565.75
SUBTOTAL		0.00 HR	\$0.00	\$1,028.95				\$1,028.96
TOTAL OPERATING EXPENSES		3.30 HR	\$90.00	\$1,052.11	\$41.00	\$11.36	\$29.53	\$1,224.00

TABLE 7. Alfalfa hay, flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.
Harvesting dates: May 5 - November 1

ITEM	PRICE	YIELD						TOTAL	
GROSS RETURNS									
ALFALFA HAY	\$130.00	6.50 TONS (STACKED)						\$845.00	
GRAZING	\$40.00							\$40.00	
TOTAL							\$885.00		
PURCHASED INPUTS									
PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS				FIXED COST	TOTAL	
INSECTICIDE (CUSTOM)	\$25.02	2 X/ACRE	\$50.05					\$50.05	
HERBICIDE (CUSTOM)	\$36.36	1 ACRE	\$36.36					\$36.36	
INSECT SCOUTING	\$5.25	1 ACRE	\$5.25					\$5.25	
FERTILIZER (5-26-30)	\$0.21	200 LBS	\$42.00					\$42.00	
WIRE	\$0.02	56 LBS	\$1.23					\$1.23	
DRYING AGENT (AGRI-DRY)	\$8.26	1 /TON	\$53.66					\$53.66	
ESTABLISHMENT: Principal		5 YEARS					\$244.80	\$244.80	
Interest							\$0.00	\$0.00	
PUMP WATER*		50 AC. IN.							
SUBTOTAL			\$188.55				\$244.80	\$433.35	
PREHARVEST OPERATIONS									
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL	
IRRIGATE (7X)		3.50 HR		\$23.10	\$36.22	\$9.05	\$14.51	\$82.88	
SUBTOTAL		3.50 HR		\$23.10	\$36.22	\$9.05	\$14.51	\$82.88	
HARVEST OPERATIONS									
SWATHER (5X)	16 FT SP	0.55 HR		\$3.96	\$4.32	\$0.80	\$14.67	\$23.75	
RAKE (5X)	40 HP	0.25 HR		\$1.80	\$1.87	\$0.51	\$3.02	\$7.20	
BALER (5X)	96 HP	1.25 HR		\$9.00	\$15.99	\$2.78	\$6.45	\$34.22	
BALE WAGON (5X)	SP	1.00 HR		\$7.20	\$15.50	\$20.37	\$9.12	\$52.19	
SUBTOTAL		3.05 HR		\$21.96	\$37.68	\$24.46	\$33.27	\$117.37	
OVERHEAD EXPENSES									
DOWNTIME		0.00 HR		\$0.00				\$0.00	
EMPLOYEE BENEFITS				\$901.20				\$901.20	
INSURANCE			\$0.01					\$0.01	
LAND TAXES							\$1.75	\$1.75	
SUPERVISION AND MANAGEMENT				\$2,566.84				\$2,566.84	
OTHER EXPENSES			\$50.31					\$50.31	
SUBTOTAL		0.00 HR		\$50.32	\$3,468.04			\$1.75	\$3,520.10
TOTAL OPERATING EXPENSES		6.55 HR		\$238.87	\$3,513.10	\$73.90	\$33.51	\$294.33	\$4,153.71
NET OPERATING PROFIT								(\$3,268.71)	
INTEREST ON OPERATING CAPITAL		(\$110.77 @ 0.00%)						\$0.00	
INTEREST ON EQUIPMENT INVESTMENT								\$0.00	
RETURN TO LAND AND RISK								(\$3,268.71)	

* Pump water costs are shown under irrigation in the preharvest operations section

BUDGET SUMMARY

GROSS RETURN		\$885.00	
VARIABLE OPERATING EXPENSES	\$346.28		
RETURN OVER VARIABLE EXPENSES		\$538.72	(GROSS MARGIN)
FIXED EXPENSES	\$294.33		
NET FARM INCOME		\$244.39	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$3,513.10		
NET OPERATING PROFIT		(\$3,268.71)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$3,268.71)	

TABLE 8. Barley, flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area
 Projected 2005.
 Planting dates: August 20 - September 30
 Harvesting dates: June 15 - July 1

ITEM	PRICE	YIELD						TOTAL
GROSS RETURNS								
BARLEY	\$3.50	35.00 CWT						\$122.50
DIRECT PAYMENT	\$0.00	35.00 CWT						\$0.00
COUNTER CYCLICAL PAYMENT	\$0.00							\$0.00
GRAZING	\$40.00							\$40.00
TOTAL								\$162.50
PURCHASED INPUTS								
PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS					TOTAL
SEED	\$0.19	110 LBS	\$20.90					\$20.90
NITROGEN (N)	\$0.40	150 LBS	\$60.00					\$60.00
INSECTICIDE (CUSTOM)	\$20.01	1 ACRE	\$20.01					\$20.01
PUMP WATER*		28 AC. IN.						
CROP INSURANCE	\$2.94		\$2.94					\$2.94
SUBTOTAL			\$103.85					\$103.85
PREHARVEST OPERATIONS								
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC	145 HP	0.17 HR		\$1.22	\$2.94	\$1.00	\$1.32	\$6.48
FLOAT	70 HP	0.16 HR		\$1.15	\$2.05	\$0.33	\$1.35	\$4.88
FERTILIZE	DEALER APPLIED							
DRILL	70 HP	0.21 HR		\$1.51	\$2.69	\$0.66	\$4.73	\$9.58
IRRIGATE (4X)		2.00 HR		\$13.20	\$20.28	\$5.07	\$8.12	\$46.68
SUBTOTAL		3.02 HR		\$20.54	\$36.27	\$10.52	\$19.72	\$87.05
HARVEST OPERATIONS								
COMBINE (CUSTOM)			\$17.91					\$17.91
HAUL (CUSTOM)			\$7.00					\$7.00
SUBTOTAL			\$24.91					\$24.91
OVERHEAD EXPENSES								
DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$410.88				\$410.88
INSURANCE			\$0.00				\$0.00	
LAND TAXES						\$1.75	\$1.75	
SUPERVISION AND MANAGEMENT				\$471.42				\$471.42
OTHER EXPENSES			\$50.31				\$50.31	
SUBTOTAL		0.00 HR	\$50.31	\$882.30			\$1.75	\$934.36
TOTAL OPERATING EXPENSES		3.02 HR	\$179.07	\$902.84	\$36.27	\$10.52	\$21.46	\$1,150.17
NET OPERATING PROFIT								(\$987.67)
INTEREST ON OPERATING CAPITAL		(\$65.70 @	0.00%)				\$0.00
INTEREST ON EQUIPMENT INVESTMENT								\$0.00
RETURN TO LAND AND RISK								(\$987.67)

* Pump water costs are shown under irrigation in the preharvest operation sector

BUDGET SUMMARY

GROSS RETURN		\$162.50	
VARIABLE OPERATING EXPENSES	\$225.87		
RETURN OVER VARIABLE EXPENSES		(\$63.37)	(GROSS MARGIN)
FIXED EXPENSES	\$21.46		
NET FARM INCOME		(\$84.83)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$902.84		
NET OPERATING PROFIT		(\$987.67)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$987.67)	

TABLE 9. Oat hay, flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.
Planting dates: February 1 - February 28
Harvesting dates: June 1 - June 30

ITEM	PRICE	YIELD						TOTAL
GROSS RETURNS								
OAT HAY	\$90.00	3.50 TONS (STACKED)						\$315.00
TOTAL							\$315.00	
PURCHASED INPUTS								
	PRICE	QUANTITY	PURCHASED INPUTS					TOTAL
SEED	\$38.00	100 LBS	\$3,800.00					\$3,800.00
FERTILIZER (16-20-0)	\$0.17	150 LBS	\$25.50					\$25.50
PUMP WATER*		28 AC. IN.						
SUBTOTAL							\$3,825.50	
PREHARVEST OPERATIONS								
	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC	145 HP	0.34 HR		\$2.45	\$5.89	\$1.99	\$2.64	\$12.97
FLOAT	70 HP	0.16 HR		\$1.15	\$2.05	\$0.33	\$1.35	\$4.88
FERTILIZE (CUSTOM)			\$0.00					\$0.00
DRILL	70 HP	0.21 HR		\$1.51	\$2.69	\$0.66	\$4.73	\$9.58
IRRIGATE (4X)		2.00 HR		\$13.20	\$20.28	\$5.07	\$8.12	\$46.68
SUBTOTAL		3.19 HR		\$21.77	\$39.22	\$11.52	\$21.03	\$93.54
HARVEST OPERATIONS								
SWATHER	16 FT	0.11 HR		\$0.79	\$0.86	\$0.16	\$2.93	\$4.75
BALER	126 HP	0.25 HR		\$1.80	\$4.33	\$0.80	\$1.66	\$8.59
BALE WAGON	S. P.	0.20 HR		\$1.44	\$3.10	\$4.07	\$1.82	\$10.44
SUBTOTAL		0.56 HR		\$4.03	\$8.30	\$5.04	\$6.42	\$23.78
OVERHEAD EXPENSES								
DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$516.00				\$516.00
INSURANCE			\$0.01					\$0.01
LAND TAXES							\$1.75	\$1.75
SUPERVISION AND MANAGEMENT				\$913.69				\$913.69
OTHER EXPENSES			\$50.31					\$50.31
SUBTOTAL		0.00 HR	\$50.31	\$1,429.69			\$1.75	\$1,481.76
TOTAL OPERATING EXPENSES		3.75 HR	\$3,875.81	\$1,455.49	\$47.52	\$16.55	\$29.20	\$5,424.58
NET OPERATING PROFIT								(\$5,109.58)
INTEREST ON OPERATING CAPITAL		(\$1,926.54	@	0.00%)		\$0.00
INTEREST ON EQUIPMENT INVESTMENT								\$0.00
RETURN TO LAND AND RISK								(\$5,109.58)

* Pump water costs are shown under irrigation in the preharvest operation section

BUDGET SUMMARY

GROSS RETURN		\$315.00	
VARIABLE OPERATING EXPENSES	\$3,939.88		
RETURN OVER VARIABLE EXPENSES		(\$3,624.88)	(GROSS MARGIN)
FIXED EXPENSES	\$29.20		
NET FARM INCOME		(\$3,654.08)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$1,455.49		
NET OPERATING PROFIT		(\$5,109.58)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$5,109.58)	

TABLE 10. Upland cotton (picker), flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, 2002.

Planting dates: April 15 - May 15
Harvesting dates: October 15 - January 15

ITEM	PRICE	YIELD						TOTAL
GROSS RETURNS								
COTTON LINT	\$0.600	700 LBS						\$420.00
COTTON SEED	\$0.075	1,120 LBS						\$84.00
DIRECT PAYMENT	\$0.000	700 LBS						\$0.00
COUNTER CYCLICAL PAYMENT	\$0.087	700 LBS						\$61.11
TOTAL								\$565.11
PURCHASED INPUTS								
PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS					TOTAL
SEED	\$0.72	15 LBS	\$10.80					\$10.80
FOLIAR FERTILIZER	\$4.80	1 X/ACRE	\$4.80					\$4.80
INSECT SCOUTING	\$5.25	1 ACRE	\$5.25					\$5.25
HERBICIDE (CUSTOM)	\$80.91	1 X/ACRE	\$80.91					\$80.91
INSECTICIDE (CUSTOM)	\$31.56	3 X/ACRE	\$31.56					\$31.56
CROP INSURANCE		FCIC	\$0.53					\$0.53
PUMP WATER*		30 AC. IN.						
SUBTOTAL			\$133.85					\$133.85
PREHARVEST OPERATIONS								
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC	145 HP	0.17 HR		\$1.22	\$2.94	\$1.00	\$1.32	\$6.48
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC (2X)	145 HP	0.34 HR		\$2.45	\$5.89	\$1.99	\$2.64	\$12.97
FLOAT	145 HP	0.16 HR		\$1.15	\$2.77	\$0.49	\$1.07	\$5.49
LISTER	145 HP	0.18 HR		\$1.30	\$3.12	\$0.91	\$2.07	\$7.40
PRE-IRRIGATE		0.75 HR		\$4.95	\$5.43	\$1.36	\$2.18	\$13.92
CULTIVATOR	65 HP	0.21 HR		\$1.51	\$2.04	\$0.48	\$1.15	\$5.19
PLANTER	70 HP	0.26 HR		\$1.87	\$3.32	\$0.96	\$5.32	\$11.48
SLED	70 HP	0.15 HR		\$1.08	\$1.92	\$0.35	\$1.39	\$4.75
CULTIVATOR (3X)	65 HP	0.63 HR		\$4.54	\$6.13	\$1.44	\$3.45	\$15.56
HAND HOE (CUSTOM)			\$20.00					\$20.00
IRRIGATE (3X)		1.50 HR		\$9.90	\$16.30	\$4.07	\$6.53	\$36.80
SUBTOTAL		4.83 HR	\$20.00	\$33.43	\$58.18	\$16.52	\$31.31	\$159.45
HARVEST OPERATIONS								
COTTON PICKER (2X)	2-ROW	0.74 HR		\$5.33	\$9.40	\$12.68	\$158.23	\$185.64
HAUL (2X)	65 HP	1.00 HR		\$7.20	\$9.72	\$1.32	\$5.32	\$23.57
GIN COTTON (CUSTOM)			\$104.30					\$104.30
SUBTOTAL		1.74 HR	\$104.30	\$12.53	\$19.12	\$14.00	\$163.55	\$313.51
POSTHARVEST OPERATIONS								
SHREDDER	70 HP	0.14 HR		\$1.01	\$1.79	\$0.35	\$2.73	\$5.87
SUBTOTAL		0.14 HR		\$1.01	\$1.79	\$0.35	\$2.73	\$5.87
OVERHEAD EXPENSES								
DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$939.24				\$939.24
INSURANCE			\$0.01					\$0.01
LAND TAXES						\$1.75		\$1.75
SUPERVISION AND MANAGEMENT				\$1,639.09				\$1,639.09
OTHER EXPENSES			\$50.31					\$50.31
SUBTOTAL		0.00 HR	\$50.32	\$2,578.33		\$1.75		\$2,630.40
TOTAL OPERATING EXPENSES		6.71 HR	\$308.47	\$2,625.29	\$79.10	\$30.87	\$199.34	\$3,243.07
NET OPERATING PROFIT								(\$2,677.96)
INTEREST ON OPERATING CAPITAL		(\$88.90 @	0.00%)				\$0.00
INTEREST ON EQUIPMENT INVESTMENT								\$0.00
RETURN TO LAND AND RISK								(\$2,677.96)

* Pump water costs are shown under irrigation in the preharvest operation section.

BUDGET SUMMARY

GROSS RETURN		\$565.11	
VARIABLE OPERATING EXPENSES	\$418.44		
RETURN OVER VARIABLE EXPENSES	\$146.67	(GROSS MARGIN)	
FIXED EXPENSES	\$199.34		
NET FARM INCOME		(\$52.67)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$2,625.29		
NET OPERATING PROFIT		(\$2,677.96)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$2,677.96)	

TABLE 11. Upland cotton (stripper), flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.
Planting dates: April 15 - May 15
Harvesting dates: October 15 - January 15

ITEM	PRICE	YIELD	TOTAL
GROSS RETURNS			
COTTON LINT	\$0.550	700 LBS	\$385.00
COTTON SEED	\$0.075	1,120 LBS	\$84.00
DIRECT PAYMENT	\$0.000	700 LBS	\$0.00
COUNTER CYCLICAL PAYMENT	\$0.137	700 LBS	\$96.11
TOTAL			\$565.11

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	TOTAL
SEED	\$0.72	20 LBS	\$14.40	\$14.40
FOLIAR FERTILIZER	\$4.80	1 X/ACRE	\$4.80	\$4.80
INSECT SCOUTING	\$5.25	1 ACRE	\$5.25	\$5.25
HERBICIDE (CUSTOM)	\$45.34	1 X/ACRE	\$45.34	\$45.34
INSECTICIDE (CUSTOM)	\$33.18	3 X/ACRE	\$33.18	\$33.18
CROP INSURANCE		FCIC	\$0.74	\$0.74
PUMP WATER*		30 AC. IN.		
CROP INSURANCE	\$0.00		\$0.00	\$0.00
SUBTOTAL			\$103.70	\$103.70

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC	145 HP	0.17 HR		\$1.22	\$2.94	\$1.00	\$1.32	\$6.48
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC (2X)	145 HP	0.34 HR		\$2.45	\$5.89	\$1.99	\$2.64	\$12.97
FLOAT	145 HP	0.16 HR		\$1.15	\$2.77	\$0.49	\$1.07	\$5.49
LIST	145 HP	0.18 HR		\$1.30	\$3.12	\$0.91	\$2.07	\$7.40
PRE-IRRIGATE		0.75 HR		\$4.95	\$5.43	\$1.36	\$2.18	\$13.92
CULTIVATOR	65 HP	0.21 HR		\$1.51	\$2.04	\$0.48	\$1.15	\$5.19
PLANTER	70 HP	0.26 HR		\$1.87	\$3.32	\$0.96	\$5.32	\$11.48
SLED	70 HP	0.15 HR		\$1.08	\$1.92	\$0.35	\$1.39	\$4.75
CULTIVATOR (3X)	65 HP	0.63 HR		\$4.54	\$6.13	\$1.44	\$3.45	\$15.56
HAND HOE (CUSTOM)			\$20.00					\$20.00
IRRIGATE (3X)		1.50 HR		\$9.90	\$16.30	\$4.07	\$6.53	\$36.80
SUBTOTAL		4.83 HR	\$20.00	\$33.43	\$58.18	\$16.52	\$31.31	\$159.45

HARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
COTTON STRIPPER	70 HP	0.62 HR		\$4.46	\$7.93	\$4.19	\$64.79	\$81.37
HAUL	65 HP	0.75 HR		\$5.40	\$7.29	\$0.99	\$3.99	\$17.68
GIN COTTON (CUSTOM)			\$134.89					\$134.89
SUBTOTAL		1.37 HR	\$134.89	\$9.86	\$15.22	\$5.18	\$68.78	\$233.94

POSTHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
SHREDDER	70 HP	0.14 HR		\$0.56	\$1.79	\$0.35	\$2.73	\$5.42
SUBTOTAL		0.14 HR		\$0.56	\$1.79	\$0.35	\$2.73	\$5.42

OVERHEAD EXPENSES	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DOWNTIME	0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS			\$877.00				\$877.00
INSURANCE		\$0.01					\$0.01
LAND TAXES						\$1.75	\$1.75
SUPERVISION AND MANAGEMENT			\$1,639.03				\$1,639.03
OTHER EXPENSES		\$50.31					\$50.31
SUBTOTAL	0.00 HR	\$50.32	\$2,516.03			\$1.75	\$2,568.09

TOTAL OPERATING EXPENSES	6.34 HR	\$308.91	\$2,559.88	\$75.19	\$22.05	\$104.57	\$3,070.60
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NET OPERATING PROFIT (\$2,505.49)

INTEREST ON OPERATING CAPITAL (\$72.76 @ 0.00%) \$0.00
INTEREST ON EQUIPMENT INVESTMENT \$0.00

RETURN TO LAND AND RISK (\$2,505.49)

* Pump water costs are shown under irrigation in the preharvest operation section.

BUDGET SUMMARY

GROSS RETURN		\$565.11	
VARIABLE OPERATING EXPENSES	\$406.15		
RETURN OVER VARIABLE EXPENSES		\$158.96	(GROSS MARGIN)
FIXED EXPENSES	\$104.57		
NET FARM INCOME		\$54.39	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$2,559.88		
NET OPERATING PROFIT		(\$2,505.49)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$2,505.49)	

TABLE 12. Red chile, flood-irrigated, budgeted per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.

Planting dates: April 1 - April 15

Harvesting dates: September 1 - October 30

ITEM	PRICE	YIELD	TOTAL
GROSS RETURNS			
RED CHILE	\$0.72	3,200 LBS	\$2,304.00
TOTAL			\$2,304.00

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	TOTAL
SEED	\$16.00	8 LBS	\$128.00	\$128.00
NITROGEN (N)	\$0.40	120 LBS	\$48.00	\$48.00
PHOSPHATE (P205)	\$0.31	70 LBS	\$21.70	\$21.70
HERBICIDE (CUSTOM)	\$34.59	1 X/ACRE	\$34.59	\$34.59
INSECTICIDE (CUSTOM)	\$40.88	3 X/ACRE	\$40.88	\$40.88
CROP INSURANCE		400 DOLLARS	\$20.00	\$20.00
NOVA CHEMICAL APPLICATION	\$4.30	0 AI OZ PER ACRE	\$0.00	\$0.00
PUMP WATER*		48 AC. IN.		
SUBTOTAL			\$293.17	\$293.17

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
PLOW	145 HP	0.48 HR		\$3.46	\$8.32	\$3.46	\$4.19	\$19.43
DISC (2X)	145 HP	0.34 HR		\$2.45	\$5.89	\$1.99	\$2.64	\$12.97
PLANE	145 HP	0.16 HR		\$1.15	\$2.77	\$0.51	\$2.57	\$7.01
FERTILIZE LIST	DEALER APPLIED 145 HP	0.18 HR		\$1.30	\$3.12	\$0.91	\$2.07	\$7.40
PRE-IRRIGATE		0.75 HR		\$4.95	\$4.35	\$1.09	\$1.74	\$12.12
CULTIVATOR	65 HP	0.21 HR		\$1.51	\$2.04	\$0.48	\$1.15	\$5.19
PLANTER	70 HP	0.26 HR		\$1.87	\$3.32	\$0.96	\$5.32	\$11.48
CULTIVATOR (5X)	65 HP	1.05 HR		\$7.56	\$10.21	\$2.41	\$5.75	\$25.93
THIN (CUSTOM)			\$45.00					\$45.00
IRRIGATE (7X)		3.50 HR		\$23.10	\$30.42	\$7.60	\$12.19	\$73.31
HAND HOE (CUSTOM)			\$20.00					\$20.00
CHEMICAL APPLICATION (CUSTOM)			\$0.00					\$0.00
SUBTOTAL		6.93 HR	\$65.00	\$47.35	\$70.44	\$19.41	\$37.63	\$239.83

HARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
HAND PICK (CUSTOM)			\$640.00					\$640.00
FIELD HAUL	145 HP	0.90 HR		\$6.48	\$15.59	\$2.78	\$6.72	\$31.57
HAUL (CUSTOM)			\$96.00					\$96.00
SUBTOTAL		0.90 HR	\$736.00	\$6.48	\$15.59	\$2.78	\$6.72	\$767.57

POSTHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
SHREDDER	70 HP	0.14 HR		\$1.01	\$1.79	\$0.35	\$2.73	\$5.87
SUBTOTAL		0.14 HR		\$1.01	\$1.79	\$0.35	\$2.73	\$5.87

OVERHEAD EXPENSES	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$1,096.68				\$1,096.68
INSURANCE			\$0.01					\$0.01
LAND TAXES							\$1.75	\$1.75
SUPERVISION AND MANAGEMENT				\$6,682.01				\$6,682.01
OTHER EXPENSES			\$50.31					\$50.31
SUBTOTAL		0.00 HR	\$50.32	\$7,778.69			\$1.75	\$7,830.76

TOTAL OPERATING EXPENSES		7.97 HR	\$1,144.49	\$7,833.52	\$87.82	\$22.54	\$48.82	\$9,137.20
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NET OPERATING PROFIT (\$6,833.20)

INTEREST ON OPERATING CAPITAL (\$171.11 @ 0.00%) \$0.00
 INTEREST ON EQUIPMENT INVESTMENT \$0.00

RETURN TO LAND AND RISK (\$6,833.20)

* Pump water costs are shown under irrigation in the preharvest operation section.

BUDGET SUMMARY

GROSS RETURN		\$2,304.00	
VARIABLE OPERATING EXPENSES	#####		
RETURN OVER VARIABLE EXPENSES		\$1,049.15	(GROSS MARGIN)
FIXED EXPENSES	\$48.82		
NET FARM INCOME		\$1,000.32	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	#####		
NET OPERATING PROFIT		(\$6,833.20)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$0.00		
RETURN TO LAND AND RISK		(\$6,833.20)	

TABLE 13. Summary of per acre costs and returns for a 500 acre farm with above average management, Artesia-Lake Arthur area, Projected 2005.

	ALFALFA ESTABLISHMENT	ALFALFA HAY	BARLEY	OAT HAY	PICKER COTTON	STRIPPER COTTON	RED CHILE
		TONS	CWT	TONS	LBS	LBS	LBS
PRIMARY YIELD		6.50	35.00	3.50	700.00	700.00	3200.00
PRIMARY PRICE		\$130.00	\$3.50	\$90.00	\$0.60	\$0.55	\$0.72
GOVERNMENT PAYMENTS		\$0.00	\$0.00	\$0.00	\$61.11	\$96.11	\$0.00
SECOND INCOME		\$40.00	\$40.00	\$0.00	\$84.00	\$84.00	\$0.00
GROSS RETURN		\$885.00	\$162.50	\$315.00	\$565.11	\$565.11	\$2,304.00
CASH OPERATING EXPENSES							
SEED	\$57.60		\$20.90	\$3,800.00	\$10.80	\$14.40	\$128.00
FERTILIZER		\$42.00	\$60.00	\$25.50	\$4.80	\$4.80	\$69.70
CHEMICALS	\$32.40	\$86.41	\$20.01		\$117.72	\$83.76	\$75.47
CROP INSURANCE			\$2.94		\$0.53	\$0.74	\$20.00
OTHER PURCHASED INPUTS		\$60.14					
CANAL WATER							
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$35.20	\$37.68	\$15.99	\$27.23	\$57.36	\$53.46	\$53.05
FUEL-IRRIGATION	\$5.80	\$36.22	\$20.28	\$20.28	\$21.73	\$21.73	\$34.77
REPAIRS	\$11.36	\$33.51	\$10.52	\$16.55	\$30.87	\$22.05	\$22.54
CUSTOM CHARGES			\$24.91		\$124.30	\$154.89	\$801.00
LAND TAXES		\$1.75	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
OTHER EXPENSES	\$0.00	\$50.32	\$50.31	\$50.31	\$50.32	\$50.32	\$50.32
TOTAL CASH EXPENSES	\$142.36	\$348.03	\$227.62	\$3,941.63	\$420.19	\$407.90	\$1,256.60
RETURN OVER CASH EXPENSES	(\$142.36)	\$536.97	(\$65.12)	(\$3,626.63)	\$144.92	\$157.21	\$1,047.40
FIXED EXPENSES	\$29.53	\$292.58	\$19.72	\$27.45	\$197.60	\$102.83	\$47.07
TOTAL EXPENSES	\$171.89	\$640.61	\$247.33	\$3,969.08	\$617.78	\$510.72	\$1,303.68
NET FARM INCOME	(\$171.89)	\$244.39	(\$84.83)	(\$3,654.08)	(\$52.67)	\$54.39	\$1,000.32
LABOR AND MANAGEMENT COSTS	\$1,052.11	\$3,513.10	\$902.84	\$1,455.49	\$2,625.29	\$2,559.88	\$7,833.52
NET OPERATING PROFIT	(\$1,224.00)	(\$3,268.71)	(\$987.67)	(\$5,109.58)	(\$2,677.96)	(\$2,505.49)	(\$6,833.20)
CAPITAL COSTS							
INTEREST ON OPERATING CAPITAL		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INTEREST ON EQUIPMENT INVESTMENT		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL CAPITAL COSTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RETURN TO LAND AND RISK	(\$1,224.00)	(\$3,268.71)	(\$987.67)	(\$5,109.58)	(\$2,677.96)	(\$2,505.49)	(\$6,833.20)

TABLE 14. Whole farm summary, Artesia-Lake Arthur area,
Projected 2005.

GROSS RETURNS		
ALFALFA HAY	260 ACRES	
CROP		\$230,100
BARLEY	17 ACRES	
CROP		\$2,763
DIRECT PAYMENT		\$0
COUNTER CYCLICAL PAYMENT		\$0
OAT HAY	20 ACRES	
CROP		\$6,300
PICKER COTTON	95 ACRES	
COTTON LINT		\$39,900
COTTON SEED		\$7,980
DIRECT PAYMENT		\$0
COUNTER CYCLICAL PAYMENT		\$5,805
STRIPPER COTTON	68 ACRES	
COTTON LINT		\$26,180
COTTON SEED		\$5,712
DIRECT PAYMENT		\$0
COUNTER CYCLICAL PAYMENT		\$6,535
RED CHILE	40 ACRES	
CROP		\$92,160
GROSS RETURN		<u>\$423,435</u>
CASH OPERATING EXPENSES		
SEED		\$86,476
FERTILIZER		\$16,020
CHEMICALS		\$44,390
CROP INSURANCE		\$950
OTHER PURCHASED INPUTS		\$15,636
CANAL WATER		\$0
FUEL, OIL & LUBRICANTS-EQUIPMENT		\$23,652
FUEL-IRRIGATION		\$15,402
REPAIRS		\$15,148
CUSTOM CHARGES		\$54,804
LAND TAXES		\$875
OTHER EXPENSES		\$25,160
TOTAL CASH EXPENSES		<u>\$298,513</u>
RETURN OVER CASH EXPENSES		\$124,923
FIXED EXPENSES		\$42,488
TOTAL EXPENSES		<u>\$341,001</u>
NET FARM INCOME		\$82,434
LABOR AND MANAGEMENT COSTS		\$1,749,388
NET OPERATING PROFIT		(\$1,666,954)
CAPITAL COSTS		
INTEREST ON OPERATING CAPITAL		\$0
INTEREST ON EQUIPMENT INVESTMENT		\$0
TOTAL CAPITAL COSTS		<u>\$0</u>
RETURN TO LAND AND RISK		<u>(\$1,666,954)</u>

LAND VALUE	RETURN TO RISK*	RETURN ON INVESTMENT**
\$1,000 /ACRE	(\$1,666,954)	-219.85%
\$2,500 /ACRE	(\$1,666,954)	-110.53%
\$4,000 /ACRE	(\$1,666,954)	-73.82%
\$5,500 /ACRE	(\$1,666,954)	-55.41%

* RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)

** NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)