

TABLE 1. Basic cost information for the Portales Valley, Roosevelt County, 2003.

Item			
Labor Wage Rate:			
Equipment operators	\$/hour		\$7.55
General & Irrigators	\$/hour		\$6.75
Purchased Inputs:			
Fertilizer:			
Nitrogen (N)	\$/pound		\$0.36
Phosphate (P205)	\$/pound		\$0.33
Seed:			
Wheat	\$/pound		\$0.13
Corn	\$/bag		\$89.75
Grain Sorghum	\$/pound		\$1.20
Cotton	\$/pound		\$0.56
Peanuts	\$/pound		\$0.85
Energy:			
Natural gas (Gas NM)	\$/MCF		\$3.28
Diesel fuel	\$/gallon		\$1.30
Gasoline	\$/gallon		\$1.35
Electricity (SWPS)	cents/KwHr		6.32
LP Gas	\$/gallon		\$1.21
Employee Liability Insurance	\$/ \$1,000	wages	\$20.00
Employee Benefits	percent/w	ages	18.00%
Labor Downtime	percent		25.00%
Financial Rates:			
Operating Capital Interest Rate	percent		8.00%
Land Interest Rate	percent		7.00%
Equipment Interest Rate	percent		8.00%
Real Interest Rate	percent		4.00%
Land Taxes	\$89.00	/acre (full value)	\$0.51
Personal Property Tax Rate - NR	\$/ \$1,000	(Assessed	\$17.18
- R		Value)	\$12.59
Supervision Factors			
Field Crop-Irrigation	\$/labor hour		\$1.00
Field Crop-Equipment & General	\$/labor hour		\$0.50
Management Rate	percent		7.00%

TABLE 1a. Overhead cost information for the Portales Valley, Roosevelt County, 2003.

ITEM			
Electricity (Domestic & Shop)		\$215.00 per month	\$2,580
Telephone		\$115.00 per month	\$1,380
Accounting & Legal			\$1,600
Misc. Supplies & Hand Tools			\$2,410
Pickup and Auto			
miles	20,600	@ \$0.365 per mile	\$7,519
Insurance			
- general liability (non-employee)			\$1,725
- fire/theft			\$1,370
Property Taxes			
- non-planted land			\$6
- other than land & machinery			\$610
Building repairs and maintenance			\$1,310
Dues, fees, publications			\$390
Farmstead Equipment			\$165
		Total	\$21,066
		Total Per Planted Acre	\$70.22

TABLE 2. Pumping costs and data for irrigation wells, Portales Valley,
Roosevelt County, 2003.

INPUT DATA

		DEPTH CHARACTERISTICS:	
		STATIC... ..	80
		DRAW DOV	20
		TOTAL HEAD.....	100
		CASING... ..	120
GALLONS PER MINUTE (GPM)...	400		
WORK HORSEPOWER	10		

EFFICIENCY FACTOR:

ELECTRICITY.	0.430
NATURAL GAS.	0.126
LP GAS.....	0.126
DIESEL.....	0.130

FUEL COST PER HOUR:

ELECTRICITY.	\$6.32	CENTS/K	wHr
NATURAL GAS.	\$3.28	\$/MCF	
LP GAS.....	\$1.21	\$/GAL	
DIESEL.....	\$1.30	\$/GAL	

PUMPING COSTS

ELECTRIC WELL:

COST PER HOUR.....	\$	\$1.14
COST PER ACRE INCH	\$	\$1.29

NATURAL GAS WELL:

COST PER HOUR.....	\$	\$0.76
COST PER ACRE INCH	\$	\$0.86

LP GAS WELL:

COST PER HOUR.....	\$	\$2.72
COST PER ACRE INCH	\$	\$3.07

DIESEL WELL:

COST PER HOUR.....	\$	\$1.84
COST PER ACRE INCH	\$	\$2.08

TABLE 3. Equipment summary for a 320 acre, flood-irrigated farm with above average management, Portales Valley, 2003.

EQUIPMENT		VARIABLE COSTS						FIXED COSTS		
ITEM & SIZE	ANNUAL HOURS OF USE	NUMBE	TOTAL VALUE	FUEL AND LUBRICANT	FUEL,LUBE REPAIR	PER HR	REPAIR PER HR	DEPRECIATION	TAXES	TOTAL PER HOUR
TRACTOR 126 HP	346	1	\$31,240	\$3,300	\$2,272	\$9.55	\$6.58	\$2,740	\$196	\$8.49
TRACTOR 175 HP	407	1	\$40,700	\$5,495	\$4,028	\$13.49	\$9.89	\$5,995	\$257	\$15.35
COTTON STRIPPER 2-ROW MTD	43	1	\$2,520		\$140		\$3.22	\$767	\$33	\$18.42
PLANTER 6-ROW	39	1	\$3,011		\$268		\$6.80	\$850	\$24	\$22.17
CULTIVATOR 6-ROW	60	1	\$2,500		\$93		\$1.55	\$333	\$14	\$5.76
DISC 14 FT	114	1	\$3,000		\$195		\$1.71	\$400	\$17	\$3.66
DRILL 13 FT	12	1	\$2,150		\$20		\$1.63	\$430	\$12	\$36.14
LISTER 6-ROW	35	1	\$2,150		\$54		\$1.55	\$287	\$12	\$8.53
PLOW (MOLDBOARD) 4-14 IN	144	1	\$4,000		\$323		\$2.24	\$533	\$23	\$3.86
SHREDDER 4-ROW	10	1	\$2,500		\$7		\$0.70	\$333	\$14	\$35.47
SPRAYER (MTD)	39	1	\$1,400		\$95		\$2.41	\$187	\$8	\$4.94
DIG AND INVERT 2-ROW	14	1	\$625		\$1		\$0.05	\$83	\$4	\$6.04
ROD WEEDER 6-ROW	24	1	\$625		\$11		\$0.46	\$83	\$4	\$3.62
FERT SPREADER DEALER FURNI:	15	1								
PEANUT THRASHER	48	1	\$14,250		\$150		\$3.14	\$1,900	\$82	\$41.28
PEANUT TRAILER	48	5	\$3,500		\$1		\$0.03	\$467	\$20	\$10.14
COTTON TRAILER	53	2	\$2,400		\$11		\$0.22	\$320	\$14	\$6.36
ELECTRIC WELL	8,087	8	\$67,200	\$9,205	\$1,617	\$1.14	\$0.20	\$6,400	\$385	\$0.84
			\$183,771	\$18,000	\$9,288			\$22,108	\$1,120	

TABLE 4. Wheat, flood-irrigated, budgeted per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, 2003.
 Planting Dates: August 20 - September 15
 Harvest Dates: June 1 - June 25

ITEM	PRICE	YIELD							TOTAL	
GROSS RETURNS										
WHEAT	\$3.45	36.00	BUSHEL						\$124.20	
DIRECT PAYMENT	\$0.52	55.00	BUSHEL						\$28.60	
COUNTER CYCLICAL PAYMENT	\$0.00								\$0.00	
GRAZING	\$40.00	1.00	ACRE						\$40.00	
TOTAL									\$192.80	
PURCHASED INPUTS										
PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS							TOTAL
SEED	\$0.13	60	LBS	\$7.80						\$7.80
NITROGEN (N)	\$0.36	100	LBS	\$36.00						\$36.00
PHOSPHATE (P205)	\$0.33	40	LBS	\$13.20						\$13.20
INSECTICIDE (CUSTOM)	\$20.01	1	X/ACRE	\$20.01						\$20.01
PUMP WATER*		25	AC. IN.							
CROP INSURANCE	\$0.74			\$0.74						\$0.74
SUBTOTAL				\$77.74						\$77.74
PREHARVEST OPERATIONS										
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL, LUBE	REPAIRS	FIXED COST	TOTAL		
ROD WEEDER	126 HP	0.08 HR		\$0.60	\$0.76	\$0.56	\$0.97	\$2.90		
PLOW	185 HP	0.48 HR		\$3.62	\$6.48	\$5.82	\$9.22	\$25.15		
DISC	185 HP	0.14 HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23		
FERT SPREADER	126 HP	0.05 HR		\$0.38	\$0.48	\$0.33	\$0.42	\$1.61		
DRILL	126 HP	0.18 HR		\$1.36	\$1.72	\$1.48	\$8.03	\$12.59		
IRRIGATE (5X)		2.50 HR		\$16.88	\$32.20	\$5.66	\$23.73	\$78.46		
SUBTOTAL		3.43 HR		\$23.90	\$43.52	\$15.47	\$45.04	\$127.93		
HARVEST OPERATIONS										
COMBINE (CUSTOM)				\$17.26						\$17.26
HAUL (CUSTOM)				\$5.76						\$5.76
SUBTOTAL				\$23.02						\$23.02
OVERHEAD EXPENSES										
DOWNTIME		0.23 HR		\$1.76						\$1.76
EMPLOYEE BENEFITS				\$4.30						\$4.30
INSURANCE				\$0.48						\$0.48
LAND TAXES							\$0.51	\$0.51		
SUPERVISION AND MANAGEMENT				\$16.46						\$16.46
OTHER EXPENSES				\$70.22						\$70.22
SUBTOTAL		0.23 HR		\$70.70	\$22.52		\$0.51	\$93.72		
TOTAL OPERATING EXPENSES		3.66 HR		\$171.46	\$46.41	\$43.52	\$15.47	\$45.55	\$322.42	
NET OPERATING PROFIT									(\$129.62)	
INTEREST ON OPERATING CAPITAL	(\$55.54	@	8.00%						\$4.44
INTEREST ON EQUIPMENT INVESTMENT									\$14.34	
RETURN TO LAND AND RISK									(\$148.40)	

* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$192.80	
VARIABLE OPERATING EXPENSES	\$230.45		
RETURN OVER VARIABLE EXPENSES		(\$37.65)	(GROSS MARGIN)
FIXED EXPENSES	\$45.55		
NET FARM INCOME		(\$83.20)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$46.41		
NET OPERATING PROFIT		(\$129.62)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$18.78		
RETURN TO LAND AND RISK		(\$148.40)	

TABLE 5. Corn for grain, flood-irrigated, budgeted per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, 2003.
 Planting Dates: April 15 - May 15
 Harvest Dates: November 1 - November 30

ITEM	PRICE	YIELD						TOTAL		
GROSS RETURNS										
CORN FOR GRAIN	\$0.63	84.00	CWT					\$52.50		
DIRECT PAYMENT	\$0.50	65.00	CWT					\$32.50		
COUNTER CYCLICAL PAYMENT	\$0.00	0.00	CWT					\$0.00		
GRAZING	\$15.00	1.00	ACRE					\$15.00		
TOTAL								\$100.00		
PURCHASED INPUTS		PRICE	QUANTITY	PURCHASED INPUTS					TOTAL	
SEED	\$1.12	28	000	\$31.41					\$31.41	
NITROGEN (N)	\$0.36	150	LBS	\$54.00					\$54.00	
PHOSPHATE (P205)	\$0.33	60	LBS	\$19.80					\$19.80	
HERBICIDE	\$15.88	1	X/ACRE	\$15.88					\$15.88	
INSECTICIDE (CUSTOM)	\$16.96	2	X/ACRE	\$33.92					\$33.92	
PUMP WATER*		38	AC. IN.							
CROP INSURANCE	\$0.98			\$0.98					\$0.98	
SUBTOTAL								\$156.00		
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE		PURCHASED INPUTS	LABOR	FUEL, LUBE	REPAIRS	FIXED COST	TOTAL	
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23	
PLOW	185 HP	0.48	HR		\$3.62	\$6.48	\$5.82	\$9.22	\$25.15	
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23	
FERT SPREADER	126 HP	0.05	HR		\$0.38	\$0.48	\$0.33	\$0.42	\$1.61	
SPRAY & DISC	185 HP	0.17	HR		\$1.28	\$2.29	\$2.38	\$4.07	\$10.03	
LISTER	126 HP	0.12	HR		\$0.91	\$1.15	\$0.97	\$2.04	\$5.07	
TRACK	126 HP	0.40	HR		\$3.02	\$3.82	\$2.63	\$3.40	\$12.87	
PRE-IRRIGATE		0.75	HR		\$5.66	\$8.16	\$1.43	\$6.01	\$21.26	
ROD WEED	185 HP	0.08	HR		\$0.60	\$1.08	\$0.83	\$1.52	\$4.03	
PLANTER	185 HP	0.17	HR		\$1.28	\$2.29	\$2.84	\$6.38	\$12.79	
CULTIVATOR (2X)	126 HP	0.26	HR		\$1.96	\$2.48	\$2.11	\$3.71	\$10.27	
IRRIGATE (5X)		2.50	HR		\$16.88	\$40.78	\$7.17	\$30.06	\$94.88	
SUBTOTAL		5.26	HR		\$37.71	\$72.78	\$29.76	\$72.16	\$212.42	
HARVEST OPERATIONS										
COMBINE (CUSTOM)					\$29.40				\$29.40	
HAUL (CUSTOM)					\$15.12				\$15.12	
SUBTOTAL					\$44.52				\$44.52	
OVERHEAD EXPENSES										
DOWNTIME		0.36	HR		\$2.70				\$2.70	
EMPLOYEE BENEFITS					\$6.79				\$6.79	
INSURANCE					\$0.75				\$0.75	
LAND TAXES								\$0.51	\$0.51	
SUPERVISION AND MANAGEMENT					\$10.35				\$10.35	
OTHER EXPENSES					\$70.22				\$70.22	
SUBTOTAL				0.36	HR	\$70.97	\$19.83	\$0.51	\$91.32	
TOTAL OPERATING EXPENSES		5.62	HR		\$271.49	\$57.55	\$72.78	\$29.76	\$72.67	\$504.25
NET OPERATING PROFIT								(\$404.25)		
INTEREST ON OPERATING CAPITAL	(\$107.35	@	8.00%)				\$8.59	
INTEREST ON EQUIPMENT INVESTMENT								\$26.15		
RETURN TO LAND AND RISK								(\$438.99)		

* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$100.00	
VARIABLE OPERATING EXPENSES	\$374.04		
RETURN OVER VARIABLE EXPENSES		(\$274.04)	(GROSS MARGIN)
FIXED EXPENSES	\$72.67		
NET FARM INCOME		(\$346.70)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$57.55		
NET OPERATING PROFIT		(\$404.25)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$34.74		
RETURN TO LAND AND RISK		(\$438.99)	

TABLE 6. Grain sorghum, flood-irrigated, budgeted per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, 2003.
 Planting Dates: May 15 - June 10
 Harvest Dates: October 15 - November 15

ITEM	PRICE	YIELD						TOTAL		
GROSS RETURNS										
GRAIN SORGHUM	\$4.39	28.00	CWT					\$122.92		
DIRECT PAYMENT	\$0.625	55.00	CWT					\$34.38		
COUNTER CYCLICAL PAYMENT	\$0.00	0.00	CWT					\$0.00		
GRAZING	\$9.00	1.00	ACRE					\$9.00		
TOTAL								\$166.30		
PURCHASED INPUTS		PRICE	QUANTITY	PURCHASED INPUTS				TOTAL		
SEED	\$1.20	6	LBS	\$7.20				\$7.20		
NITROGEN (N)	\$0.36	100	LBS	\$36.00				\$36.00		
PHOSPHATE (P205)	\$0.33	40	LBS	\$13.20				\$13.20		
HERBICIDE	\$15.88	1	ACRE	\$15.88				\$15.88		
INSECTICIDE (CUSTOM)	\$20.01	1	ACRE	\$20.01				\$20.01		
PUMP WATER*		20	AC. IN.							
CROP INSURANCE	\$0.98			\$0.98				\$0.98		
SUBTOTAL				\$93.27				\$93.27		
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE		PURCHASED INPUTS	LABOR	FUEL, LUBE	REPAIRS	FIXED COST	TOTAL	
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23	
PLOW	185 HP	0.48	HR		\$3.62	\$6.48	\$5.82	\$9.22	\$25.15	
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23	
FERT SPREADER	126 HP	0.05	HR		\$0.38	\$0.48	\$0.33	\$0.42	\$1.61	
DISC & SPRAY	185 HP	0.17	HR		\$1.28	\$2.29	\$2.38	\$4.07	\$10.03	
LISTER	126 HP	0.12	HR		\$0.91	\$1.15	\$0.97	\$2.04	\$5.07	
TRACK	126 HP	0.40	HR		\$3.02	\$3.82	\$2.63	\$3.40	\$12.87	
PRE-IRRIGATE		0.75	HR		\$5.06	\$6.44	\$1.13	\$4.75	\$17.38	
ROD WEED	126 HP	0.08	HR		\$0.60	\$0.76	\$0.56	\$0.97	\$2.90	
PLANTER	185 HP	0.17	HR		\$1.28	\$2.29	\$2.84	\$6.38	\$12.79	
CULTIVATOR (2X)	126 HP	0.26	HR		\$1.96	\$2.48	\$2.11	\$3.71	\$10.27	
IRRIGATE (3X)		1.50	HR		\$10.13	\$19.32	\$3.39	\$14.24	\$47.07	
SUBTOTAL		4.26	HR		\$30.36	\$49.29	\$25.43	\$54.52	\$159.60	
HARVEST OPERATIONS										
COMBINE (CUSTOM)					\$17.81				\$17.81	
HAUL (CUSTOM)					\$5.32				\$5.32	
SUBTOTAL					\$23.13				\$23.13	
OVERHEAD EXPENSES										
DOWNTIME		0.66	HR		\$4.95				\$4.95	
EMPLOYEE BENEFITS					\$5.47				\$5.47	
INSURANCE					\$0.61				\$0.61	
LAND TAXES								\$0.51	\$0.51	
SUPERVISION AND MANAGEMENT					\$14.45				\$14.45	
OTHER EXPENSES					\$70.22				\$70.22	
SUBTOTAL		0.66	HR		\$70.83	\$24.86		\$0.51	\$96.20	
TOTAL OPERATING EXPENSES		4.92	HR		\$187.23	\$55.22	\$49.29	\$25.43	\$55.03	\$372.20
NET OPERATING PROFIT										(\$205.90)
INTEREST ON OPERATING CAPITAL	(\$67.24	@	8.00%)					\$5.38
INTEREST ON EQUIPMENT INVESTMENT										\$24.39
RETURN TO LAND AND RISK										(\$235.67)

* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$166.30	
VARIABLE OPERATING EXPENSES	\$261.94		
RETURN OVER VARIABLE EXPENSES		(\$95.65)	(GROSS MARGIN)
FIXED EXPENSES	\$55.03		
NET FARM INCOME		(\$150.68)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$55.22		
NET OPERATING PROFIT		(\$205.90)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$29.77		
RETURN TO LAND AND RISK		(\$235.67)	

TABLE 7. Upland cotton (stripper), flood-irrigated, budgeted per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, 2003.
 Planting Dates: May 1 - May 15
 Harvest Dates: November 15 - December 30

ITEM	PRICE	YIELD						TOTAL	
GROSS RETURNS									
LINT	\$0.470	700	LBS					\$329.00	
SEED	\$0.08	1120	LBS					\$84.00	
DIRECT PAYMENT	\$0.0667	500	LBS					\$33.35	
COUNTER CYCLICAL PAYMENT	\$0.1373	500	LBS					\$68.65	
TOTAL								\$515.00	
PURCHASED INPUTS									
PURCHASED INPUTS	PRICE	QUANTITY		PURCHASED INPUTS				TOTAL	
SEED	\$0.56	25	LB	\$14.00				\$14.00	
NITROGEN (N)	\$0.36	80	LB	\$28.80				\$28.80	
PHOSPHATE (P205)	\$0.33	60	LB	\$19.80				\$19.80	
HERBICIDE	\$15.88	1	X/ACRE	\$15.88				\$15.88	
INSECTICIDE	\$10.28	1	X/ACRE	\$10.28				\$10.28	
INSECTICIDE (CUSTOM)	\$20.01	1	X/ACRE	\$20.01				\$20.01	
PUMP WATER*		15	AC. IN.						
CROP INSURANCE	\$0.71			\$0.71				\$0.71	
SUBTOTAL				\$109.48				\$109.48	
PREHARVEST OPERATIONS									
	POWER UNIT	ACCOMPLISHMENT RATE		PURCHASED INPUTS	LABOR	FUEL, LUBE	REPAIRS	FIXED COST	TOTAL
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23
PLOW	185 HP	0.48	HR		\$3.62	\$6.48	\$5.82	\$9.22	\$25.15
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23
FERT SPREADER	126 HP	0.05	HR		\$0.38	\$0.48	\$0.33	\$0.42	\$1.61
DISC & SPRAY	185 HP	0.17	HR		\$1.28	\$2.29	\$2.38	\$4.07	\$10.03
LISTER	126 HP	0.12	HR		\$0.91	\$1.15	\$0.97	\$2.04	\$5.07
TRACK	126 HP	0.40	HR		\$3.02	\$3.82	\$2.63	\$3.40	\$12.87
PRE-IRRIGATE		0.75	HR		\$5.06	\$6.44	\$1.13	\$4.75	\$17.38
ROD WEED	126 HP	0.08	HR		\$0.60	\$0.76	\$0.56	\$0.97	\$2.90
PLANTER	185 HP	0.17	HR		\$1.28	\$2.29	\$2.84	\$6.38	\$12.79
CULTIVATOR (2X)	126 HP	0.26	HR		\$1.96	\$2.48	\$2.11	\$3.71	\$10.27
HAND HOE (CUSTOM)				\$10.00					\$10.00
IRRIGATE (2X)		1.00	HR		\$6.75	\$12.88	\$2.26	\$9.49	\$31.38
SUBTOTAL		3.76	HR	\$10.00	\$26.99	\$42.85	\$24.29	\$49.78	\$153.91
HARVEST OPERATIONS									
COTTON STRIPPER MTD	126 HP	0.62	HR		\$4.68	\$8.37	\$8.13	\$20.94	\$42.12
HAUL	126 HP	0.75	HR		\$5.66	\$7.16	\$5.09	\$11.14	\$29.06
GIN COTTON (CUSTOM)				\$115.78					\$115.78
SUBTOTAL		1.37	HR	\$115.78	\$10.34	\$15.53	\$13.22	\$32.08	\$186.95
POSTHARVEST OPERATIONS									
SHREDDER	126 HP	0.14	HR		\$1.06	\$1.34	\$1.02	\$6.16	\$9.57
OVERHEAD EXPENSES									
DOWNTIME		0.92	HR		\$6.93				\$6.93
EMPLOYEE BENEFITS					\$6.91				\$6.91
INSURANCE				\$0.77				\$0.77	
LAND TAXES							\$0.51	\$0.51	
SUPERVISION AND MANAGEMENT					\$38.95				\$38.95
OTHER EXPENSES				\$70.22				\$70.22	
SUBTOTAL		0.92	HR	\$70.99	\$52.78				\$124.28
TOTAL OPERATING EXPENSES		6.19	HR	\$306.25	\$91.17	\$59.71	\$38.53	\$88.52	\$584.19
NET OPERATING PROFIT									(\$69.19)
INTEREST ON OPERATING CAPITAL	(\$84.16	@	8.00%				\$6.73	
INTEREST ON EQUIPMENT INVESTMENT									\$47.25
RETURN TO LAND AND RISK									(\$123.17)

* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$515.00	
VARIABLE OPERATING EXPENSES	\$404.50		
RETURN OVER VARIABLE EXPENSES		\$110.50	(GROSS MARGIN)
FIXED EXPENSES	\$88.52		
NET FARM INCOME		\$21.98	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$91.17		
NET OPERATING PROFIT		(\$69.19)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$53.98		
RETURN TO LAND AND RISK		(\$123.17)	

TABLE 8. Peanuts, flood-irrigated, budgeted per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, 2003.
 Planting Dates: May 10 - June 10
 Harvest Dates: October 10 - November 10

ITEM	PRICE	YIELD		PURCHASED INPUTS					TOTAL
GROSS RETURNS									
PEANUTS	\$0.110	2,600 LBS							\$286.00
TOTAL									\$286.00
PURCHASED INPUTS									
PURCHASED INPUTS	PRICE	QUANTITY		PURCHASED INPUTS					TOTAL
SEED	\$0.85	100	LB	\$85.00					\$85.00
NITROGEN (N)	\$0.36	50	LB	\$18.00					\$18.00
PHOSPHATE (P205)	\$0.33	80	LB	\$26.40					\$26.40
HERBICIDE	\$16.96	1	X/ACRE	\$16.96					\$16.96
INSECTICIDE (CUSTOM)	\$20.01	1	X/ACRE	\$20.01					\$20.01
FUNGICIDE	\$37.67	1	X/ACRE	\$37.67					\$37.67
TRACE ELEMENTS	\$11.92	1	X/ACRE	\$11.92					\$11.92
PUMP WATER*		24	AC. IN.						
SUBTOTAL				\$215.95					\$215.95
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE		PURCHASED INPUTS	LABOR	FUEL & OIL	REPAIRS	FIXED COST	TOTAL
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23
PLOW	185 HP	0.48	HR		\$3.62	\$6.48	\$5.82	\$9.22	\$25.15
DISC	185 HP	0.14	HR		\$1.06	\$1.89	\$1.62	\$2.66	\$7.23
FERT SPREADER	126 HP	0.05	HR		\$0.38	\$0.48	\$0.33	\$0.42	\$1.61
SPRAY & DISC	185 HP	0.17	HR		\$1.28	\$2.29	\$2.38	\$4.07	\$10.03
LISTER	126 HP	0.12	HR		\$0.91	\$1.15	\$0.97	\$2.04	\$5.07
TRACK	126 HP	0.40	HR		\$3.02	\$3.82	\$2.63	\$3.40	\$12.87
PRE-IRRIGATE		0.75	HR		\$5.06	\$7.73	\$1.36	\$5.70	\$19.84
LISTER	126 HP	0.12	HR		\$0.91	\$1.15	\$0.97	\$2.04	\$5.07
ROD WEEDER	126 HP	0.08	HR		\$0.60	\$0.76	\$0.56	\$0.97	\$2.90
PLANTER	185 HP	0.17	HR		\$1.28	\$2.29	\$2.84	\$6.38	\$12.79
CULTIVATOR (2X)	126 HP	0.26	HR		\$1.96	\$2.48	\$2.11	\$3.71	\$10.27
HAND HOE (CUSTOM)				\$12.00					\$12.00
IRRIGATE (3X)		1.50	HR		\$10.13	\$23.18	\$4.07	\$17.09	\$54.46
SUBTOTAL		4.38	HR	\$12.00	\$31.27	\$55.58	\$27.30	\$60.36	\$186.52
HARVEST OPERATIONS									
DIG AND INVERT	185 HP	0.24	HR		\$1.81	\$3.24	\$2.39	\$5.13	\$12.57
COMBINE PEANUTS	185 HP	0.80	HR		\$6.04	\$10.79	\$10.42	\$45.31	\$72.56
HAUL	126 HP	0.80	HR		\$6.04	\$7.64	\$5.28	\$14.91	\$33.87
SUBTOTAL		1.84	HR	\$0.00	\$13.89	\$21.67	\$18.09	\$65.35	\$119.00
OVERHEAD EXPENSES									
DOWNTIME		0.81	HR		\$6.10				\$6.10
EMPLOYEE BENEFITS					\$8.13				\$8.13
INSURANCE				\$0.90					\$0.90
LAND TAXES							\$0.51		\$0.51
SUPERVISION AND MANAGEMENT					\$25.48				\$25.48
OTHER EXPENSES				\$70.22					\$70.22
SUBTOTAL		0.81	HR	\$71.12	\$39.71			\$0.51	\$111.34
TOTAL OPERATING EXPENSES		7.03	HR	\$299.08	\$84.87	\$77.25	\$45.39	\$126.22	\$632.81
NET OPERATING PROFIT									(\$346.81)
INTEREST ON OPERATING CAPITAL	(\$132.01	@	8.00%)				\$10.56
INTEREST ON EQUIPMENT INVESTMENT									\$62.60
RETURN TO LAND AND RISK									(\$419.97)

* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$286.00	
VARIABLE OPERATING EXPENSES	\$421.72		
RETURN OVER VARIABLE EXPENSES		(\$135.72)	(GROSS MARGIN)
FIXED EXPENSES	\$126.22		
NET FARM INCOME		(\$261.95)	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$84.87		
NET OPERATING PROFIT		(\$346.81)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$73.16		
RETURN TO LAND AND RISK		(\$419.97)	

TABLE 9. Summary of per acre costs and returns for a 320 acre farm with above average management, Portales Valley, Roosevelt County, New Mexico, 2002.

	WHEAT	CORN	GRAIN SORGHUM -----FLOOD-----	STRIPPER COTTON	PEANUTS
	BU	CWT	CWT	LBS	LBS
PRIMARY YIELD	36.00	84.00	28.00	700.00	2600.00
PRIMARY PRICE	3.45	0.63	4.39	0.47	0.11
GOVERNMENT PAYMENTS	28.60	32.50	34.38	33.35	0.00
SECOND INCOME	40.00	15.00	9.00	84.00	0.00
GROSS RETURN	\$192.80	\$100.00	\$166.30	\$515.00	\$286.00
CASH OPERATING EXPENSES					
SEED	\$7.80	\$31.41	\$7.20	\$14.00	\$85.00
FERTILIZER	\$49.20	\$73.80	\$49.20	\$48.60	\$44.40
CHEMICALS	\$20.01	\$49.80	\$35.89	\$46.17	\$74.64
CROP INSURANCE	\$0.74	\$0.98	\$0.98	\$0.71	
OTHER PURCHASED INPUTS					\$11.92
CANAL WATER					
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$11.33	\$23.85	\$23.53	\$40.39	\$46.35
FUEL-IRRIGATION	\$32.20	\$48.94	\$25.76	\$19.32	\$30.91
REPAIRS	\$15.47	\$29.76	\$25.43	\$38.53	\$45.39
CUSTOM CHARGES	\$23.02	\$44.52	\$23.13	\$125.78	\$12.00
LAND TAXES	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51
OTHER EXPENSES	\$70.70	\$70.97	\$70.83	\$70.99	\$71.12
TOTAL CASH EXPENSES	\$230.96	\$374.55	\$262.45	\$405.01	\$422.23
RETURN OVER CASH EXPENSES	(\$38.16)	(\$274.55)	(\$96.16)	\$109.99	(\$136.23)
FIXED EXPENSES	\$45.04	\$72.16	\$54.52	\$88.01	\$125.71
TOTAL EXPENSES	\$276.00	\$446.70	\$316.97	\$493.02	\$547.95
NET FARM INCOME	(\$83.20)	(\$346.70)	(\$150.68)	\$21.98	(\$261.95)
LABOR AND MANAGEMENT COSTS	\$46.41	\$57.55	\$55.22	\$91.17	\$84.87
NET OPERATING PROFIT	(\$129.62)	(\$404.25)	(\$205.90)	(\$69.19)	(\$346.81)
CAPITAL COSTS					
INTEREST ON OPERATING CAPITAL	\$4.44	\$8.59	\$5.38	\$6.73	\$10.56
INTEREST ON EQUIPMENT INVESTMENT	\$14.34	\$26.15	\$24.39	\$47.25	\$62.60
TOTAL CAPITAL COSTS	\$18.78	\$34.74	\$29.77	\$53.98	\$73.16
RETURN TO LAND AND RISK	(\$148.40)	(\$438.99)	(\$235.67)	(\$123.17)	(\$419.97)

TABLE 10. Whole farm summary, Portales Valley, Roosevelt County, 2002.

GROSS RETURNS		
WHEAT	68 ACRES	
CROP		\$8,446
GRAZING		\$2,720
DIRECT PAYMENT		\$1,945
COUNTER CYCLICAL PAYMENT		\$0
CORN FOR GRAIN	51 ACRES	
CROP		\$2,678
GRAZING		\$765
DIRECT PAYMENT		\$1,658
COUNTER CYCLICAL PAYMENT		\$0
GRAIN SORGHUM	51 ACRES	
CROP		\$6,269
GRAZING		\$459
DIRECT PAYMENT		\$1,753
COUNTER CYCLICAL PAYMENT		\$0
UPLAND COTTON	70 ACRES	
LINT		\$23,030
SEED		\$5,880
DIRECT PAYMENT		\$1,134
PEANUTS	60 ACRES	
CROP		\$17,160
GROSS RETURN		<u>\$73,895</u>
CASH OPERATING EXPENSES		
SEED		\$8,580
FERTILIZER		\$15,685
CHEMICALS		\$13,441
CROP INSURANCE		\$200
OTHER PURCHASED INPUTS		\$715
CANAL WATER		\$0
FUEL, OIL & LUBRICANTS-EQUIPMENT		\$8,795
FUEL-IRRIGATION		\$9,205
REPAIRS		\$9,288
CUSTOM CHARGES		\$14,540
LAND TAXES		\$153
OTHER EXPENSES		\$21,276
TOTAL CASH EXPENSES		<u>\$101,877</u>
RETURN OVER CASH EXPENSES		(\$27,981)
FIXED EXPENSES		\$23,227
TOTAL EXPENSES		\$125,104
NET FARM INCOME		(\$51,209)
LABOR AND MANAGEMENT COSTS		\$20,381
NET OPERATING PROFIT		(\$71,590)
CAPITAL COSTS		
INTEREST ON OPERATING CAPITAL		\$2,119
INTEREST ON EQUIPMENT INVESTMENT		\$10,616
TOTAL CAPITAL COSTS		<u>\$12,736</u>
RETURN TO LAND AND RISK		<u>(\$84,326)</u>

LAND VALUE	RETURN TO RISK*	RETURN ON INVESTMENT**
\$500 /ACRE	(\$90,726)	-20.82%
\$750 /ACRE	(\$93,926)	-16.89%
\$1,000 /ACRE	(\$97,126)	-14.21%
\$1,250 /ACRE	(\$100,326)	-12.26%
\$1,500 /ACRE	(\$103,526)	-10.79%
\$1,750 /ACRE	(\$106,726)	-9.63%
\$2,000 /ACRE	(\$109,926)	-8.69%

* RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)

** NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)