## MICROCOMPUTER CROP COST AND RETURN GENERATOR

BUDGET AREA..... SAN JUAN COUNTY Projected 2011.

FARM SIZE...... 80.00 ACRES

IRRIGATION TYPE..... SPRINKLER

NUMBER OF CROPS...... 1

## **VERSION 1.0**

# COPYRIGHT (C) 1984 by NEW MEXICO STATE UNIVERSITY BOARD OF REGENTS

New Mexico State University is an equal opportunity employer. All programs are available to everyone regardless of race, color, religion, sex, age, handicap, or national origin. New Mexico State University and the U.S. Department of Agriculture Cooperating.

- \* YOU MAY ENTER DATA IN ANY INPUT TABLE WITH HIGHLIGHTED CELLS OR YOU MAY STRIKE [ENTER] AND RETURN TO THE MENU
- \*\* BE SURE PRINTER IS ON AND PAPER IS ALIGNED BEFORE YOU PRINT

		WATER	RUSE					
ACREAGE SUMMARY:	LAND USE (ACRES)	AC.IN. PER AC.	TOTAL AC.IN.					
ALFALFA ESTABLISHMENT ALFALFA	11.00 69.00	39 46	429 3,174					
TOTAL	80.00		3,603					
ACRE FEET PER ACRE OF WATER RIGHTS								

TABLE 2. Basic cost information for San Juan County, Projected 2011.

Item				
Labor Wage Rate:		0.11		07.55
Equipment operators General & Irrigators		\$/hour \$/hour		\$7.55 \$7.25
General & Imgalors		φ/Houl		φ1.23
Purchased Inputs: Fertilizer:				
Phosphate (P205)		\$/pound		\$0.65
Seed:				
Alfalfa		\$3.30		
Oats		\$0.34		
\A/:		¢ (		<b>CO C4</b>
Wire Canal Water		\$/pound \$/acre foot	\$0.61 \$30.50	
Carlai Water		φ/ασιο τοσι		φου.σο
Energy:				
Diesel fuel	\$/gallon	\$2.95		
Gasoline	\$/gallon		\$3.05	
Electricity	cents/KwHr		10.84	
LP Gas		\$/gallon		\$2.40
Natural Gas		\$/MCF		\$3.75
(service charge)		\$/month		\$10.00
Employee Liability Insurance		\$/\$1,000 wa	\$20.00	
Employee Benefits		percent/wag	ges	18.00%
Labor Downtime		percent		25.00%
Financial Rates:				
Operating Capital Interest Rate		percent		7.00%
Land Interest Rate		percent		6.00%
Equipment Interest Rate		percent		7.00%
Real Interest Rate		percent		3.00%
Land Taxes	\$253.00	/acre (full va	alue)	\$2.23
Personal Property Tax Rate	- NR	\$/\$1,000	(Assessed	\$26.44
	- R	*** ****	Value)	\$22.35
Supervision Factors				
Field Crop-Irrigation		\$/labor hou	\$1.00	
Field Crop-Equipment & General		\$/labor hou	\$0.50	
Management Rate		percent		7.00%

TABLE 3. Overhead cost information for San Juan County, Projected 2011.

Item					
Electricity (Domestic &	Shop)		\$127.05		\$1,525
Telephone Accounting & Legal			\$90.75	per month	\$1,089 \$538
Misc. Supplies & Hand	Tools				\$908
Pickup and Auto	10013				ψουσ
miles	12,463	@	\$0.500 per mile		\$6,232
Insurance			•		
<ul> <li>general liability (non- fire/theft</li> </ul>	employee)				\$1,125 \$732
Property Taxes					Ψ132
- non-farm land					\$0
- other than land & ma	chinery				\$6,010
Building repairs and ma					\$563
Dues, fees, publications	S				\$278
Farmstead Equipment					\$182
				Total	\$19,181
			Total per planted acre		\$277.98

INPUT DATA			
DELIVERY PSI:			
BOOSTER PUMP	70		
GALLONS PER MINUTE (GPM)		800	
WORK HURSEPUWER		33	
EFFICIENCY FACTOR:			
ELECTRICITY NATURAL GAS		0.540	
I P GAS		0.154	
DIESEL		0.160	
FUEL COST PER UNIT:			
ELECTRICITY NATURAL GAS		10.84	CENTS/KwHr SIMCF
I P GAS		\$2.40	
DIESEL		\$2.96	
PUMPING COSTS			
ELECTRIC WELL:			
COST PER HOUR			\$4.92
COST PER ACRE INCH			\$2.78
NATURAL GAS WELL:			
COST PER HOUR			\$2.25
COST PER ACRE INCH			\$1.27
LP GAS WELL:			
COST PER HOUR			\$14.13 \$8.00
COST PER ACRE INCH			\$8.00
DIESEL WELL:			
COST PER HOUR COST PER ACRE INCH			\$10.85 \$6.14

#### TABLE 5. Equipment summary for an 80 acre sprinkler-imigated farm, San Juan County,

EQUIPMENT							VARIABLE	COSTS		FIX	ED COSTS	
ITEM & SIZE			ANNUAL HOURS OF USE	NUMBER	TOTAL VALUE	FUEL, OIL, LUBRICANT	REPAIR	FUEL, OIL PER HR	REPAIR PER HR	DEPRECIATION	TAXES	TOTAL PER HR
TRACTOR	40	HP	51	1	\$6,911	\$587	\$56	\$11.41	\$1.08	\$360	\$79	\$8.52
TRACTOR		HP	65	1	\$17.181	\$1.175	\$138	\$17.96	\$2.07	\$1.152	\$152	\$19.93
SWATHER	14		35	1	\$3,900	\$385	\$20	\$11.04	\$0.58	\$1.450	\$128	\$45.23
BALER PTO	2	WIRE	46	1	\$1.600		\$7		\$0.15	\$385	\$34	\$9.15
BALE WAGON, PTO			44	1	\$1.500		\$56		\$1.28	\$800	\$71	\$19.97
DISC		FT	4	1	\$2,250		\$10		\$2.79	\$300	\$20	\$85.52
PLOW	3-14	IN	7	1	\$3,350		\$31		\$4.15	\$447	\$30	\$84.61
DITCHER (DOUBLE MOLD			8	1	\$1.250		\$0		\$0.05	\$167	\$11	\$22.21
HARROW	12		2	1	\$300		\$0		\$0.01	\$40	\$3	\$20.40
DRILL	12		2	1	\$2,200		\$2		\$1.06	\$440	\$19	\$198.87
FERT SPREADER	DEALER	FURNISHED										
SIDEROLL SPRINKLER			2.038	1	\$2,500		\$0		\$0.00	\$333	\$22	\$0.17
NATURAL GAS BOOSTER	PUMP		2.038	1	\$2,500	\$4.585	\$0	\$2.25	\$0.00	\$333	\$22	\$0.23
					\$45.442	\$6.732	\$318			\$6.206	\$590	

#### EQUIPMENT LIST

ITEM			NEW VALUE	USED VALUE	YEARS LIFE	EQUIP CODE	MAX HOURS	FUEL UNIT/HR	LUBE	ACCUM HOURS	AGE	INTEREST EXPENSE
TRACTOR TRACTOR SWATHER BALER PTO DISC PLOW DITCHER IDDUBLE MOLE	95 14 2 12 3-14	HP HP FT WIRE FT IN	17975.00 34550.00 29000.00 7700.00 18000.00 4500.00 6700.00 2500.00	6911.00 17180.50 3900.00 1600.00 1500.00 2250.00 3350.00	50.00 30.00 20.00 20.00 20.00 15.00 15.00	1.00 1.00 2.00 2.00 5.00 3.00 3.00 4.00	800.00 800.00 800.00 500.00 800.00 300.00 300.00	3.40 5.54 3.12	0.10 0.10 0.20	772.05 1504.66 488.32 824.04 261.60 59.84 117.92 120.00	15.00 23.00 14.00 18.00 6.00 16.00 15.00	629.13 1209.25 1015.00 269.50 560.00 157.50 234.50 87.50
HARROW DRILL FERT SPREADER SIDEROLL SPRINKLER NATURAL GAS BOOSTER	DEALER	FT FT FURNISHED	600.00 4400.00 5000.00 5000.00	300.00 2200.00 2500.00 2500.00	15.00 10.00 15.00 15.00	4.00 8.00 0.00 0.00	300.00 100.00 8742.00 8742.00			33.44 30.03 30573.71 30573.71	16.00 13.00 15.00 15.00	21.00 154.00 175.00 175.00

UAI	ALFALFA	
HAY	HAY	
-dollars per	acre-	
1.22	8.92	
34.57	12.01	
4.66	13.97	
1.24	3.71	
2.57	7.71	
14.32	0.00	
21.32	0.00	
1.09	1.09	
1.91	0.00	
14.00	0.00	
0.00	0.00	
1.89	2.23	
1.89	2.23	
100.68	51.88	

# USAGE LIST

ALFALFA	ALFALFA	PER ACRE
EST.	HAY	TOTALS
hours per		
0.10	0.73	0.83
1.87	0.65	2.52
0.16	0.48	0.64
0.21	0.63	0.84
0.20	0.60	0.80
0.34	0.00	0.34
0.67	0.00	0.67
0.10	0.10	0.20
0.19	0.00	0.19
0.21	0.00	0.21
0.05	0.05	0.10
22.06	26.02	48.09
22.06	26.02	48.09

ALFALFA ESTABLISHMENT	ACRES: 11		PLIMP WA	TER:	39.00	
			ACCOMPLISH	MENT		
	POWER	TIMES				
MACHINE	UNIT	OVER	RATE	TOTAL	CUSTOM	
PLOW	96 HP	1.00	0.67	0.67		
DISC	96 HP	2.00	0.17	0.34		
HARROW	96 HP	1.00	0.19	0.19		
FERTILIZE	96 HP	1.00	0.05	0.05		
DRILL	96 HP	1.00	0.21	0.21		
DITCHER	40 HP	2.00	0.05	0.10		
IRRIGATE		9.00	0.57	22.06		
SWATHER	14 FT	1.00	0.16	0.16		
BALER	96 HP	1.00	0.21	0.21		
BALE WAGON	96 HP	1.00	0.20	0.20		

ALFALFA HAY		ACRES:	69	PLIMP V	VATER:	46.00	
MACHINE		OWER	TIMES	ACCOMPL RATE		CUSTOM	
FERTILIZE DITCHER IRRIGATE	9	6 HP 0 HP	1.00 2.00 13.00	0.05 0.05 0.57	0.05 0.10 26.02		
SWATHER BALER BALE WAGON	4	4 FT 0 HP 6 HP	3.00 3.00 3.00	0.16 0.21 0.20	0.48 0.63 0.60		

### ANNUAL REPAIR COSTS AS A PERCENT OF NEW VALUE

Hours									
of Use	1	2	3	4	5	6	7	8	9
						**			
0	0.000060	0.000020	0.000620	0.000020	0.000030	0.000140	0.000040	0.000240	0.000200
50	0.000060	0.000020	0.000620	0.000020	0.000030	0.000140	0.000040	0.000240	0.000200
100	0.000060	0.000020	0.000500	0.000020	0.000140	0.000220	0.000100	0.000380	0.000300
200	0.000030	0.000030	0.000430	0.000040	0.000180	0.000260	0.000110	0.000510	0.000260
300	0.000030	0.000050	0.000390	0.000000	0.000230	0.000310	0.000140	0.000630	0.000400
400	0.000030	0.000000	0.000370	0.000090	0.000260	0.000340	0.000150	0.000710	0.000450
500	0.000030	0.000070	0.000360	0.000100	0.000280	0.000370	0.000170	0.000800	0.000630
600	0.000030	0.000090	0.000340	0.000120	0.000310	0.000390	0.000190	0.000860	0.000530
700	0.000030	0.000100	0.000340	0.000130	0.000330	0.000410	0.000200	0.000910	0.000560
800	0.000030	0.000110	0.000320	0.000150	0.000350	0.000430	0.000210	0.000980	0.000590
900	0.000030	0.000120	0.000320	0.000160	0.000370	0.000450	0.000230	0.001020	0.000600
1000	0.000090	0.000130	0.000310	0.000180	0.000380	0.000460	0.000230	0.001070	0.000630
1200	0.000045	0.000145	0.000306	0.000205	0.000405	0.000480	0.000245	0.001135	0.000710
1400	0.000045	0.000170	0.000300	0.000230	0.000435	0.000510	0.000410	0.001260	0.000765
1500	0.000150	0.000170	0.000300	0.000230	0.000435	0.000510	0.000410	0.001260	0.000765
1600	0.000150	0.000190	0.000285	0.000255	0.000465	0.000525	0.000135	0.001235	0.000805
1800	0.000075	0.000170	0.000285	0.000285	0.000485	0.000550	0.000295		
2000	0.000110	0.000265	0.000280	0.000305	0.000505	0.000565	0.000310		
2500	0.000056								
3000	0.000070								
3500	0.000082								
4000	0.000096								
4500	0.000108								
5000	0.000122								
5500	0.000136								
6000	0.000148								
6500	0.000162								
7000	0.000176								
7500	0.000188								
8000	0.000204								

- Based on vandational data of D. R. Hur. Dosenment of Annichard

  Based on "Annichard Macilians Data" in Annichard

  Based on "Annichard Macilians Data" in Annichard

  Entire Annichard Macilians Data" in Annichard

  Tradician

  Tradician

  Tradician

  In Indiana

  Tradician

  In Indiana

  Tradician

  Tradic

TABLE 6. Alfalfa establishment, sprinkler-irrigated, budgeted per acre costs and returns for an 80 acre farm, San Juan County, Projected 2011.
Planting dates: April 15 - June 1
Harvesting dates: June 15 - July 1

Harvesting dates: June 15 -	July 1								
ITEM	PRICE	YIEL	D						TOTAL
GROSS RETURNS OAT HAY GRAZING	\$155.00 \$10.00		TONS (	STACKED)					\$348.75 \$10.00
TOTAL								•	\$358.75
PURCHASED INPUTS	PRICE	QUANT	TTY	PURCHASED INPUTS				FIXED COST	TOTAL
ALFALFA SEED OAT SEED PHOSPHATE (P2O5) WIRE CANAL WATER CANAL WATER (MAINTENANCE)	\$3.30 \$0.34 \$0.65 \$0.61	45 45 19 39	LBS LBS LBS LBS AC. IN. ACRE	\$66.00 \$15.30 \$29.25 \$11.76				\$99.13 \$8.00	\$66.00 \$15.30 \$29.25 \$11.76 \$99.13 \$8.00
SUBTOTAL				\$122.31				\$107.13	\$229.44
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLIS RATI		PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
				1141 010					
PLOW DISC (2X) HARROW	96 HP 96 HP 96 HP	0.67 0.34 0.19	HR		\$5.06 \$2.57 \$1.43	\$12.04 \$6.11 \$3.41	\$4.17 \$1.65 \$0.40	\$56.64 \$35.85 \$7.66	\$77.91 \$46.18 \$12.91
FERTILIZE	96 HP	0.05			\$0.38	\$0.90	\$0.40	\$1.00	\$2.38
DRILL	96 HP	0.21			\$1.59	\$3.77	\$0.66	\$45.95	\$51.96
DITCHER (2X) IRRIGATE (9X)	40 HP	0.10 2.25			\$0.76 \$16.31	\$1.14 \$49.63	\$0.11 \$0.00	\$3.07 \$8.99	\$5.08 \$74.93
SUBTOTAL		3.81			\$28.09	\$76.99	\$7.10	\$159.17	\$271.35
HARVEST OPERATIONS		3.61	ПК		φ20.09	\$70.99	\$7.10	φ139.17	φ2 <i>1</i> 1.33
OWATUED		0.40			04.04	04.77		07.04	040.04
SWATHER BALER	14 FT 96 HP	0.16 0.21			\$1.21 \$1.59	\$1.77 \$3.77	\$0.09 \$0.47	\$7.24 \$6.11	\$10.31 \$11.93
BALE WAGON	96 HP	0.20			\$1.51	\$3.59	\$0.67	\$7.98	\$13.75
SUBTOTAL		0.57	HR		\$4.30	\$9.13	\$1.23	\$21.32	\$35.99
OVERHEAD EXPENSES									
DOWNTIME EMPLOYEE BENEFITS INSURANCE LAND TAXES SUPERVISION AND MANAGEMENT		1.74	HR	\$0.65	\$13.10 \$5.83 \$38.37			\$2.23	\$13.10 \$5.83 \$0.65 \$2.23 \$38.37
SUBTOTAL		1.74	HR	\$0.65	\$57.30			\$2.23	\$60.18
TOTAL OPERATING EXPENSES		6.12	HR	\$122.96	\$89.69	\$86.13	\$8.33	\$289.85	\$596.96
NET OPERATING PROFIT									(\$238.21)
INTEREST ON OPERATING CAPITAL INTEREST ON EQUIPMENT INVESTMEN	NT	\$83.04	@	7.00%	)				\$5.81 \$100.68
RETURN TO LAND AND RISK									(\$344.70)

TABLE 7. Alfalfa hay, sprinkler-irrigated, budgeted per acre costs and returns for an 80 acre farm, San Juan County, Projected 2011.

Harvesting dates: June 1 - October 15 YIELD TOTAL PRICE GROSS RETURNS 5.00 TONS (STACKED) \$165.00 \$825.00 ALFAL FA HAY GRAZING \$20.00 \$845.00 TOTAL PURCHASED FIXED PURCHASED INPUTS PRICE QUANTITY INPUTS TOTAL COST PHOSPHATE (P2O5) \$0.65 40.00 LBS \$26.00 \$26.00 INSECTICIDE (AERIAL) WIRE 1.00 ACRE 43.00 LBS \$19.20 \$26.23 \$26.23 \$0.61 LIVESTOCK FAC & EQUIP \$5.00 \$5.00 ESTABLISHMENT: Principal 6.00 YEARS \$57.45 \$57.45 \$27.37 \$27.37 CANAL WATER 46.00 AC. IN. \$116.92 \$116.92 CANAL WATER (MAINTENANCE) 1 ACRE \$8.00 \$8.00 SUBTOTAL \$71.43 \$286.16 \$214.73 POWER ACCOMPLISHMENT PURCHASED FUEL & FIXED PREHARVEST OPERATIONS REPAIRS TOTAL LABOR UNIT RATE **INPUTS** LUBE COST FERTILIZE 96 HP 0.05 HR 0.10 HR \$0.38 \$0.90 \$1.14 \$0.10 \$1.00 \$2.38 DITCHER (2X) 40 HP \$0.76 \$0.11 \$3.07 \$5.08 IRRIGATE (13X) 3.25 HR \$23.56 \$58.53 \$0.00 \$10.61 \$92.70 SUBTOTAL 3.40 HR \$24.70 \$60.57 \$0.22 \$14.68 \$100.16 HARVEST OPERATIONS SWATHER (3X) 14 FT 0.48 HR \$3.62 \$5.30 \$0.28 \$21.71 \$30.92 BALER (3X) BALE WAGON (3X) 40 HP 0.63 HR \$4.76 \$7.19 \$0.78 \$11.13 \$23.85 96 HP 0.60 HR \$4.53 \$10.78 \$2.01 \$23.94 \$41.26 SUBTOTAL 1.71 HR \$12.91 \$23.27 \$3.07 \$56.79 \$96.03 OVERHEAD EXPENSES DOWNTIME 0.44 HR \$3.32 \$3.32 EMPLOYEE BENEFITS \$6.77 \$6.77 INSURANCE \$0.75 \$0.75 LAND TAXES \$2.23 \$2.23 SUPERVISION AND MANAGEMENT \$63.28 \$63.28 OTHER EXPENSES \$277.98 \$277.98 SUBTOTAL 0.44 HR \$278.74 \$73.37 \$2.23 \$354.34 TOTAL OPERATING EXPENSES 5.55 HR \$350.17 \$110.98 \$83.84 \$3.28 \$288.43 \$836.69 NET OPERATING PROFIT \$8.31 INTEREST ON OPERATING CAPITAL 7.00% \$3.72 \$53.11 @ ) INTEREST ON EQUIPMENT INVESTMENT \$51.88 RETURN TO LAND AND RISK (\$47.29) BUDGET SUMMARY GROSS RETURN \$845.00 VARIABLE OPERATING EXPENSES
RETURN OVER VARIABLE EXPENSES \$437.29 \$407.71 (GROSS MARGIN) FIXED EXPENSES NET FARM INCOME \$288.43 \$119.29 (RETURN TO CAPITAL, LABOR, LAND & RISK) LABOR AND MANAGEMENT COST NET OPERATING PROFIT \$110.98 \$8.31 (RETURN TO CAPITAL, LAND & RISK) CAPITAL COSTS \$55.60 RETURN TO LAND AND RISK (\$47.29)

TABLE 8. Summary of per acre costs and returns for an 80 acre farm, San Juan County, Projected 2011.

Projected 2011.	ALFALFA ESTABLISHMENT	ALFALFA HAY
	TONS	TONS
PRIMARY YIELD	2.25	5.00
PRIMARY PRICE	\$155.00	\$165.00
GOVERNMENT PAYMENTS	\$0.00	\$0.00
SECOND INCOME	\$10.00	\$20.00
GROSS RETURN	\$358.75	\$845.00
CASH OPERATING EXPENSES		
SEED	\$81.30	
FERTILIZER	\$29.25	\$26.00
CHEMICALS		\$19.20
CROP INSURANCE	¢44.70	<b>#</b> 00.00
OTHER PURCHASED INPUTS CANAL WATER	\$11.76	\$26.23
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$36.50	\$25.31
FUEL-IRRIGATION	\$49.63	\$58.53
REPAIRS	\$8.33	\$3.28
CUSTOM CHARGES	·	·
LAND TAXES	\$2.23	\$2.23
OTHER EXPENSES	\$0.65	\$278.74
TOTAL CASH EXPENSES	\$219.64	\$439.52
RETURN OVER CASH EXPENSES	\$139.11	\$405.48
FIXED EXPENSES	\$287.62	\$286.20
TOTAL EXPENSES	\$507.26	\$725.71
NET FARM INCOME	(\$148.51)	\$119.29
LABOR AND MANAGEMENT COSTS	\$89.69	\$110.98
NET OPERATING PROFIT	(\$238.21)	\$8.31
CAPITAL COSTS		
INTEREST ON OPERATING CAPITAL	\$5.81	\$3.72
INTEREST ON EQUIPMENT INVESTMENT	\$100.68	\$51.88
TOTAL CAPITAL COSTS	\$106.49	\$55.60
RETURN TO LAND AND RISK	(\$344.70)	(\$47.29)

TABLE 9. Whole farm summary, San Juan County, Projected 2011.

1 Tojecieu 2	011.			
GROSS RETURNS OAT HAY CROP ALFALFA HAY CROP GRAZING	11.00 ACRES 69.00 ACRES	\$3,946 \$56,925 \$1,380		
GROSS RETURN			-	\$62,251
CASH OPERATING EX SEED FERTILIZER CHEMICALS CROP INSURANCE OTHER PURCHASE CANAL WATER FUEL, OIL & LUBRIG FUEL-IRRIGATION REPAIRS CUSTOM CHARGES LAND TAXES	ED INPUTS CANTS-EQUIPMENT	\$894 \$2,116 \$1,325 \$0 \$1,939 \$0 \$2,148 \$4,585 \$318 \$0 \$178		
TOTAL CAS	SH EXPENSES	-	\$32,743	
RETURN OVER CASH	EXPENSES			\$29,508
FIXED EXPENSES		\$18,947		
TOTAL EXP	PENSES		\$51,690	
NET FARM INCOME				\$10,561
LABOR AND MANAGE	MENT COSTS	\$8,644		
NET OPERATING PRO	FIT			\$1,917
CAPITAL COSTS INTEREST ON OPE INTEREST ON EQU	RATING CAPITAL IPMENT INVESTMENT	\$320 \$4,687		
TOTAL CAR	PITAL COSTS	-	\$5,008	
RETURN TO LAND AN	D RISK		_	(\$3,091)

	RETURN	RETURN ON
LAND VALUE	TO RISK*	INVESTMENT**
\$1,000 /ACRE	(\$5,491)	1.53%
\$2,500 /ACRE	(\$9,091)	0.78%
\$4,000 /ACRE	(\$12,691)	0.52%
\$5,500 /ACRE	(\$16,291)	0.39%
\$7,000 /ACRE	(\$19,891)	0.32%
\$8,500 /ACRE	(\$23,491)	0.26%
	1:	

 $<sup>^{\</sup>star}$  RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)  $^{\star\star}$  NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)