

TABLE 6. Alfalfa establishment, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Roosevelt County, Actual 2018  
Planting Dates: August 15 - August 30

ITEM	PRICE	QUANTITY	PURCHASED INPUTS						TOTAL	
<b>PURCHASED INPUTS</b>										
SEED	\$2.95	20 LBS	\$59.00						\$59.00	
NITROGEN (N)	\$0.42	40 LBS	\$16.80						\$16.80	
PHOSPHATE (P2O5)	\$0.49	60 LBS	\$29.40						\$29.40	
PUMP WATER*		9 AC. IN.								
SUBTOTAL			\$105.20						\$105.20	
PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL		
DISC	185 HP	0.09 HR		\$0.77	\$2.84	\$1.17	\$1.36	\$6.15		
PLOW	185 HP	0.29 HR		\$2.48	\$9.16	\$3.46	\$4.12	\$19.22		
FLOAT	140 HP	0.19 HR		\$1.62	\$4.53	\$0.82	\$4.19	\$11.16		
FERT SPREADER	140 HP	0.05 HR		\$0.43	\$1.19	\$0.21	\$0.51	\$2.35		
DISC	185 HP	0.09 HR		\$0.77	\$2.84	\$1.17	\$1.36	\$6.15		
PRE-IRRIGATE		0.10 HR		\$0.75	\$15.85	\$3.19	\$1.11	\$20.91		
DRILL	140 HP	0.10 HR		\$0.86	\$2.38	\$0.60	\$4.16	\$8.00		
IRRIGATE (2X)		0.20 HR		\$1.50	\$31.71	\$6.39	\$2.22	\$41.82		
SUBTOTAL		1.11 HR		\$9.18	\$70.51	\$17.03	\$19.03	\$115.74		
<b>OVERHEAD EXPENSES</b>										
DOWNTIME		0.19 HR		\$1.62						\$1.62
EMPLOYEE BENEFITS				\$1.65						\$1.65
INSURANCE			\$0.18						\$0.18	
SUPERVISION AND MANAGEMENT				\$8.07						\$8.07
SUBTOTAL		0.19 HR	\$0.18	\$11.35						\$11.53
<b>TOTAL OPERATING EXPENSES</b>		1.30 HR	\$105.38	\$20.52	\$70.51	\$17.03	\$19.03	\$232.47		

TABLE 7. Alfalfa hay, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Actual 2018  
Harvest Dates: May 20 - October 15

ITEM	PRICE	YIELD						TOTAL		
<b>GROSS RETURNS</b>										
HAY	\$230.00	7.05 TONS (STACKED)						\$1,621.50		
GRAZING	\$50.00	1.00 ACRE						\$50.00		
<b>TOTAL</b>								<b>\$1,671.50</b>		
PURCHASED INPUTS			PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST		TOTAL		
PHOSPHATE (P2O5)	\$0.49	150 LBS		\$73.50				\$73.50		
PLASTIC TWINE	\$19.15	1,199 FT		\$5.74				\$5.74		
INSECTICIDE (CUSTOM)	\$20.01	1 X/ACRE		\$20.01				\$20.01		
HERBICIDE (CUSTOM)	\$16.96	1 X/ACRE		\$16.96				\$16.96		
ESTABLISHMENT: Principal		5 YEARS				\$46.49		\$46.49		
Interest						\$7.64		\$7.64		
PUMP WATER*		30 AC. IN.								
<b>SUBTOTAL</b>				<b>\$116.20</b>		<b>\$54.13</b>		<b>\$170.34</b>		
PREHARVEST OPERATIONS			POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
IRRIGATE				1.00 HR		\$7.50	\$158.53	\$31.95	\$11.12	\$209.09
FERT SPREADER	140 HP			0.05 HR		\$0.43	\$1.19	\$0.21	\$0.51	\$2.35
<b>SUBTOTAL</b>				<b>1.05 HR</b>		<b>\$7.93</b>	<b>\$159.72</b>	<b>\$32.16</b>	<b>\$11.63</b>	<b>\$211.44</b>
<b>HARVEST OPERATIONS</b>										
SWATHER (5X)	S.P.			0.80 HR		\$6.84	\$9.14	\$0.44	\$11.74	\$28.16
RAKE (5X)	140 HP			0.40 HR		\$3.42	\$9.53	\$2.09	\$7.01	\$22.05
BALER (5X)	185 HP			0.35 HR		\$2.99	\$11.06	\$2.50	\$45.53	\$62.07
FRONT END LOADER (5X)	140 HP			1.25 HR		\$10.69	\$29.79	\$9.30	\$15.00	\$64.77
<b>SUBTOTAL</b>				<b>2.80 HR</b>	<b>\$0.00</b>	<b>\$23.94</b>	<b>\$59.52</b>	<b>\$14.32</b>	<b>\$79.27</b>	<b>\$177.05</b>
<b>OVERHEAD EXPENSES</b>										
DOWNTIME				0.70 HR		\$5.99				\$5.99
EMPLOYEE BENEFITS						\$5.74				\$5.74
INSURANCE					\$0.16					\$0.16
LAND TAXES									\$0.60	\$0.60
SUPERVISION AND MANAGEMENT						\$119.43				\$119.43
OTHER EXPENSES						\$57.27				\$57.27
<b>SUBTOTAL</b>				<b>0.70 HR</b>	<b>\$57.43</b>	<b>\$131.15</b>			<b>\$0.60</b>	<b>\$189.18</b>
<b>TOTAL OPERATING EXPENSES</b>				<b>4.55 HR</b>	<b>\$173.63</b>	<b>\$163.02</b>	<b>\$219.24</b>	<b>\$46.48</b>	<b>\$145.63</b>	<b>\$748.01</b>
<b>NET OPERATING PROFIT</b>										<b>\$923.49</b>
INTEREST ON OPERATING CAPITAL			(	\$112.23	@	5.75%	)			\$6.45
INTEREST ON EQUIPMENT INVESTMENT										\$37.71
<b>RETURN TO LAND AND RISK</b>										<b>\$879.32</b>

\* Pump water costs are shown under irrigation in the preharvest operations section.  
BUDGET SUMMARY

GROSS RETURN		\$1,671.50	
VARIABLE OPERATING EXPENSES	\$439.36		
RETURN OVER VARIABLE EXPENSES	\$1,232.14	(GROSS MARGIN)	
FIXED EXPENSES	\$145.63		
NET FARM INCOME	\$1,086.51	(RETURN TO CAPITAL, LABOR, LAND & RISK)	
LABOR AND MANAGEMENT COST	\$163.02		
NET OPERATING PROFIT	\$923.49	(RETURN TO CAPITAL, LAND & RISK)	
CAPITAL COSTS	\$44.17		
RETURN TO LAND AND RISK	\$879.32		

TABLE 8. Wheat, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Actual 2018  
 Planting Dates: August 20 - September 15  
 Harvest Dates: June 1 - June 25

ITEM	PRICE	YIELD	BASE	TOTAL
<b>GROSS RETURNS</b>				
WHEAT	\$4.75	75.00 BUSHELS		\$356.25
DIRECT PAYMENT	\$0.00	75.00 BUSHELS	0.85	\$0.00
COUNTER CYCLICAL PAYMENT	\$0.00			\$0.00
GRAZING	\$0.00	1.00 ACRE		\$0.00
<b>TOTAL</b>				<b>\$356.25</b>

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED	\$0.37	120 LBS	\$44.40		\$44.40
NITROGEN (N)	\$0.42	120 LBS	\$50.40		\$50.40
PHOSPHATE (P2O5)	\$0.49	40 LBS	\$19.60		\$19.60
INSECTICIDE (CUSTOM)	\$20.01	1 X/ACRE	\$20.01		\$20.01
PUMP WATER*		18 AC. IN.			
CROP INSURANCE	\$0.24		\$0.24		\$0.24
<b>SUBTOTAL</b>			<b>\$134.64</b>		<b>\$134.64</b>

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
BROADCAST (CUSTOM)			\$4.00					\$4.00
IRRIGATE (17X)		0.85 HR		\$6.38	\$95.12	\$19.17	\$6.67	\$127.33
<b>SUBTOTAL</b>		<b>0.85 HR</b>	<b>\$4.00</b>	<b>\$6.38</b>	<b>\$95.12</b>	<b>\$19.17</b>	<b>\$6.67</b>	<b>\$131.33</b>

**HARVEST OPERATIONS**

COMBINE (CUSTOM)			\$8.82					\$8.82
HAUL (CUSTOM)			\$12.00					\$12.00
<b>SUBTOTAL</b>			<b>\$20.82</b>					<b>\$20.82</b>

**OVERHEAD EXPENSES**

DOWNTIME		0.00 HR		\$0.00				\$0.00
EMPLOYEE BENEFITS				\$1.15				\$1.15
INSURANCE			\$0.13					\$0.13
LAND TAXES							\$0.60	\$0.60
SUPERVISION AND MANAGEMENT				\$25.79				\$25.79
OTHER EXPENSES			\$57.27					\$57.27
<b>SUBTOTAL</b>		<b>0.00 HR</b>	<b>\$57.40</b>	<b>\$26.94</b>			<b>\$0.60</b>	<b>\$84.93</b>

TOTAL OPERATING EXPENSES 0.85 HR \$216.86 \$33.31 \$95.12 \$19.17 \$7.27 \$371.73

NET OPERATING PROFIT (\$15.48)

INTEREST ON OPERATING CAPITAL	(	\$97.63	@	5.75%	)	\$5.61
INTEREST ON EQUIPMENT INVESTMENT						\$2.98

RETURN TO LAND AND RISK (\$24.07)

\* Pump water costs are shown under irrigation in the preharvest operations section.

**BUDGET SUMMARY**

GROSS RETURN		\$356.25	
VARIABLE OPERATING EXPENSES	\$331.14		
RETURN OVER VARIABLE EXPENSES		\$25.11	(GROSS MARGIN)
FIXED EXPENSES	\$7.27		
NET FARM INCOME		\$17.83	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$33.31		
NET OPERATING PROFIT		(\$15.48)	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$8.59		
RETURN TO LAND AND RISK		(\$24.07)	

TABLE 9. Corn for grain, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Actual 2018  
Planting Dates: April 25 - May 30  
Harvest Dates: November 1 - November 30

ITEM	PRICE	YIELD	BASE	TOTAL
<b>GROSS RETURNS</b>				
CORN FOR GRAIN	\$7.95	135.00 CWT		\$1,072.77
DIRECT PAYMENT	\$0.00	135.00 CWT	0.85	\$0.00
COUNTER CYCLICAL PAYMENT	\$0.00	0.00 CWT		\$0.00
GRAZING	\$15.00	1.00 ACRE		\$15.00
<b>TOTAL</b>				<b>\$1,087.77</b>

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED	\$3.11	24 000	\$74.70		\$74.70
NITROGEN (N)	\$0.42	250 LBS	\$105.00		\$105.00
PHOSPHATE (P205)	\$0.49	80 LBS	\$39.20		\$39.20
POTASH (K20)	\$0.13	40 LBS	\$5.00		\$5.00
TRACE ELEMENTS	\$15.36	1 X/ACRE	\$15.36		\$15.36
HERBICIDE	\$21.24	1 X/ACRE	\$21.24		\$21.24
INSECTICIDE (CUSTOM)	\$24.65	1 X/ACRE	\$24.65		\$24.65
PUMP WATER*		30 AC. IN.			
CROP INSURANCE	\$0.31		\$0.31		\$0.31
<b>SUBTOTAL</b>			<b>\$285.46</b>		<b>\$285.46</b>

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC (2X)	185 HP	0.18 HR		\$1.54	\$5.69	\$2.35	\$2.72	\$12.29
PLOW	185 HP	0.29 HR		\$2.48	\$9.16	\$3.46	\$4.12	\$19.22
CHISEL (2X)	185 HP	0.20 HR		\$1.71	\$6.32	\$2.39	\$2.84	\$13.25
FERT SPREADER	140 HP	0.05 HR		\$0.43	\$1.19	\$0.21	\$0.51	\$2.35
PRE-IRRIGATE (3X)		0.30 HR		\$2.25	\$31.71	\$6.39	\$2.22	\$42.57
LISTER (3X)	185 HP	0.27 HR		\$2.31	\$8.53	\$2.59	\$3.40	\$16.82
ROD WEED	185 HP	0.08 HR		\$0.68	\$2.53	\$0.51	\$1.22	\$4.95
PLANTER	185 HP	0.12 HR		\$1.03	\$3.79	\$0.99	\$3.78	\$9.59
SAND FURROW (5X)	140 HP	0.50 HR		\$4.28	\$11.92	\$4.62	\$7.26	\$28.07
IRRIGATE (12X)		1.20 HR		\$9.00	\$126.82	\$25.56	\$8.89	\$170.27
<b>SUBTOTAL</b>		<b>3.19 HR</b>		<b>\$25.70</b>	<b>\$207.65</b>	<b>\$49.07</b>	<b>\$36.97</b>	<b>\$319.39</b>

HARVEST OPERATIONS				
COMBINE (CUSTOM)			\$47.25	\$47.25
HAUL (CUSTOM)			\$24.30	\$24.30
<b>SUBTOTAL</b>			<b>\$71.55</b>	<b>\$71.55</b>

OVERHEAD EXPENSES				
DOWNTIME		0.41 HR	\$3.51	\$3.51
EMPLO' YEE BENEF ITS			\$4.63	\$4.63
INSURANCE			\$0.51	\$0.51
LAND TAXES				\$0.60
SUPERVISION AND MANAGEMENT			\$78.49	\$78.49
OTHER EXPENSES			\$57.27	\$57.27
<b>SUBTOTAL</b>		<b>0.41 HR</b>	<b>\$57.78</b>	<b>\$86.62</b>

TOTAL OPERATING EXPENSES 3.60 HR \$414.79 \$112.32 \$207.65 \$49.07 \$37.57 \$821.40

NET OPERATING PROFIT \$266.37

INTEREST ON OPERATING CAPITAL ( \$212.87 @ 5.75% ) \$12.24  
INTEREST ON EQUIPMENT INVESTMENT \$12.82

RETURN TO LAND AND RISK \$241.30

\* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$1,087.77	
VARIABLE OPERATING EXPENSES	\$671.51		
RETURN OVER VARIABLE EXPENSES		\$416.26	(GROSS MARGIN)
FIXED EXPENSES	\$37.57		
NET FARM INCOME		\$378.69	(RETURN TO CAPITAL, LABOR, LAND & RISK)
LABOR AND MANAGEMENT COST	\$112.32		
NET OPERATING PROFIT		\$266.37	(RETURN TO CAPITAL, LAND & RISK)
CAPITAL COSTS	\$25.06		
RETURN TO LAND AND RISK		\$241.30	

TABLE 10. Peanuts, sprinkler-irrigated, budgeted per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Actual 2018  
 Planting Dates: May 10 - June 10  
 Harvest Dates: October 10 - November 10

ITEM	PRICE	YIELD	TOTAL
GROSS RETURNS			
PEANUTS	\$0.1650	2,700.00 LBS	\$445.50
TOTAL			\$445.50

PURCHASED INPUTS	PRICE	QUANTITY	PURCHASED INPUTS	FIXED COST	TOTAL
SEED (PEANUT)	\$1.24	100 LB	\$124.00		\$124.00
NITROGEN (N)	\$0.42	70 LB	\$29.40		\$29.40
PHOSPHATE (P205)	\$0.49	80 LB	\$39.20		\$39.20
POTASH (K2O)	\$0.14	30 LB	\$4.05		\$4.05
TRACE ELEMENTS & MANURE	\$11.14	1 X/ACRE	\$41.14		\$41.14
HERBICIDE	\$21.18	1 X/ACRE	\$21.18		\$21.18
INSECTICIDE (CUSTOM)	\$16.96	1 X/ACRE	\$16.96		\$16.96
FUNGICIDE	\$25.00	1 X/ACRE	\$25.00		\$25.00
PUMP WATER		28 AC. IN.			
SUBTOTAL			\$300.93		\$300.93

PREHARVEST OPERATIONS	POWER UNIT	ACCOMPLISHMENT RATE	PURCHASED INPUTS	LABOR	FUEL & LUBE	REPAIRS	FIXED COST	TOTAL
DISC (2X)	185 HP	0.18 HR		\$1.54	\$5.69	\$2.35	\$2.72	\$12.29
PLOW	185 HP	0.29 HR		\$2.48	\$9.16	\$3.46	\$4.12	\$19.22
CHISEL (2X)	185 HP	0.20 HR		\$1.71	\$6.32	\$2.39	\$2.84	\$13.25
FERT SPREADER	140 HP	0.05 HR		\$0.43	\$1.19	\$0.21	\$0.51	\$2.35
SPRAY & DISC	185 HP	0.00 HR		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRE-IRRIGATE		0.30 HR		\$2.25	\$44.39	\$7.03	\$2.45	\$56.11
LISTER	185 HP	0.27 HR		\$2.31	\$8.53	\$2.59	\$3.40	\$16.82
PLANTER	185 HP	0.12 HR		\$1.03	\$3.79	\$0.99	\$3.78	\$9.59
APPLY FUNGICIDE (CUSTOM)			\$27.00					\$27.00
CULTIVATOR (2X)	140 HP	0.20 HR		\$1.71	\$4.77	\$1.85	\$2.90	\$11.23
HAND HOE (CUSTOM)			\$10.00					\$10.00
IRRIGATE (7X)		0.70 HR		\$5.25	\$103.57	\$16.40	\$5.71	\$130.93
SUBTOTAL		2.31 HR	\$37.00	\$18.70	\$187.41	\$37.27	\$28.42	\$308.80
<b>HARVEST OPERATIONS</b>								
DIG AND INVERT	185 HP	0.24 HR		\$2.05	\$7.58	\$13.60	\$2.75	\$25.99
COMBINE PEANUTS	185 HP	0.80 HR		\$6.84	\$25.28	\$5.42	\$23.10	\$60.63
HAUL	140 HP	0.37 HR		\$3.16	\$8.82	\$1.63	\$5.76	\$19.37
SUBTOTAL		1.41 HR	\$0.00	\$12.06	\$41.68	\$20.65	\$31.61	\$105.99
<b>OVERHEAD EXPENSES</b>								
DOWNTIME		0.68 HR		\$5.81				\$5.81
EMPLOYEE BENEFITS				\$5.54				\$5.54
INSURANCE			\$0.62					\$0.62
LAND TAXES						\$0.60		\$0.60
SUPERVISION AND MANAGEMENT				\$33.55				\$33.55
OTHER EXPENSES			\$57.27					\$57.27
SUBTOTAL		0.68 HR	\$57.89	\$44.90			\$0.60	\$103.38
TOTAL OPERATING EXPENSES		4.40 HR	\$395.81	\$75.65	\$229.08	\$57.92	\$60.63	\$819.10
NET OPERATING PROFIT								(\$373.60)
INTEREST ON OPERATING CAPITAL		( \$211.83 @ 5.75% )						\$12.18
INTEREST ON EQUIPMENT INVESTMENT								\$24.08
RETURN TO LAND AND RISK								(\$409.86)

\* Pump water costs are shown under irrigation in the preharvest operations section.

BUDGET SUMMARY

GROSS RETURN		\$445.50	
VARIABLE OPERATING EXPENSES	\$682.81		
RETURN OVER VARIABLE EXPENSES	(\$237.31)	(GROSS MARGIN)	
FIXED EXPENSES	\$60.63		
NET FARM INCOME	(\$297.95)	(RETURN TO CAPITAL, LABOR, LAND & RISK)	
LABOR AND MANAGEMENT COST	\$75.65		
NET OPERATING PROFIT	(\$373.60)	(RETURN TO CAPITAL, LAND & RISK)	
CAPITAL COSTS	\$36.26		
RETURN TO LAND AND RISK	(\$409.86)		

TABLE 11. Summary of per acre costs and returns for a 960 acre farm with above average management, Blackwater Draw area, Roosevelt County, Actual 2018

	ALFALFA ESTABLISHMENT	ALFALFA HAY	WHEAT	CORN	PEANUTS
		TONS	BU	CWT	LBS
PRIMARY YIELD		7.05	75.00	135.00	2,700.00
PRIMARY PRICE		\$230.00	\$4.75	\$7.95	\$0.17
GOVERNMENT PAYMENTS		\$0.00	\$0.00	\$0.00	\$0.00
SECOND INCOME		\$50.00	\$0.00	\$15.00	\$0.00
GROSS RETURN		\$1,671.50	\$356.25	\$1,087.77	\$445.50
CASH OPERATING EXPENSES					
SEED	\$59.00		\$44.40	\$74.70	\$124.00
FERTILIZER	\$46.20	\$73.50	\$70.00	\$164.56	\$72.65
CHEMICALS		\$36.97	\$20.01	\$45.89	\$63.14
CROP INSURANCE			\$0.24	\$0.31	
OTHER PURCHASED INPUTS					\$41.14
CANAL WATER					
FUEL, OIL & LUBRICANTS-EQUIPMENT	\$22.95	\$60.71	\$0.00	\$49.13	\$81.12
FUEL-IRRIGATION	\$47.56	\$158.53	\$95.12	\$158.53	\$147.96
REPAIRS	\$17.03	\$46.48	\$19.17	\$49.07	\$57.92
CUSTOM CHARGES			\$24.82	\$71.55	\$37.00
LAND TAXES	\$0.00	\$0.60	\$0.60	\$0.60	\$0.60
OTHER EXPENSES	\$0.18	\$57.43	\$57.40	\$57.78	\$57.89
TOTAL CASH EXPENSES	\$192.92	\$434.22	\$331.75	\$672.11	\$683.42
RETURN OVER CASH EXPENSES	(\$192.92)	\$1,237.28	\$24.50	\$415.66	(\$237.92)
FIXED EXPENSES	\$19.03	\$145.03	\$6.67	\$36.97	\$60.03
TOTAL EXPENSES	\$211.95	\$579.25	\$338.42	\$709.08	\$743.45
NET FARM INCOME	(\$211.95)	\$1,092.25	\$17.83	\$378.69	(\$297.95)
LABOR AND MANAGEMENT COSTS	\$20.52	\$163.02	\$33.31	\$112.32	\$75.65
NET OPERATING PROFIT	(\$232.47)	\$929.23	(\$15.48)	\$266.37	(\$373.60)
CAPITAL COSTS					
INTEREST ON OPERATING CAPITAL	\$0.00	\$6.45	\$5.61	\$12.24	\$12.18
INTEREST ON EQUIPMENT INVESTMENT	\$0.00	\$37.71	\$2.98	\$12.82	\$24.08
TOTAL CAPITAL COSTS	\$0.00	\$44.17	\$8.59	\$25.06	\$36.26
RETURN TO RISK	(\$232.47)	\$885.06	(\$24.07)	\$241.30	(\$409.86)

Flex Computation

-14.42 291.10

TABLE 12. Whole farm summary, Blackwater Draw area, Roosevelt County,  
Actual 2018

GROSS RETURNS		
ALFALFA HAY	125.00 ACRES	
CROP		\$202,688
GRAZING		\$6,250
WHEAT	212.50 ACRES	
CROP		\$75,703
GRAZING		\$0
DIRECT PAYMENT		\$0
COUNTER CYCLICAL PAYMENT		\$0
CORN FOR GRAIN	162.50 ACRES	
CROP		\$174,325
GRAZING		\$2,438
DIRECT PAYMENT		\$0
COUNTER CYCLICAL PAYMENT		\$0
PEANUTS	250.00 ACRES	
CROP		\$111,375
GROSS RETURN		<u>\$572,778</u>
CASH OPERATING EXPENSES		
SEED		\$54,049
FERTILIZER		\$70,121
CHEMICALS		\$32,115
CROP INSURANCE		\$100
OTHER PURCHASED INPUTS		\$10,284
CANAL WATER		\$0
FUEL, OIL & LUBRICANTS-EQUIPMENT		\$36,427
FUEL-IRRIGATION		\$103,968
REPAIRS		\$32,761
CUSTOM CHARGES		\$26,151
LAND TAXES		\$451
OTHER EXPENSES		\$43,242
TOTAL CASH EXPENSES		<u>\$409,669</u>
RETURN OVER CASH EXPENSES		\$163,109
FIXED EXPENSES		\$35,226
TOTAL EXPENSES		\$444,895
NET FARM INCOME		\$127,883
LABOR AND MANAGEMENT COSTS		\$65,133
NET OPERATING PROFIT		\$62,750
CAPITAL COSTS		
INTEREST ON OPERATING CAPITAL		\$7,034
INTEREST ON EQUIPMENT INVESTMENT		\$13,452
TOTAL CAPITAL COSTS		<u>\$20,485</u>
RETURN TO RISK		<u>\$42,264</u>

LAND VALUE	RETURN TO RISK*	RETURN ON INVESTMENT**
\$500 /ACRE	\$27,864	8.55%
\$750 /ACRE	\$20,664	6.44%
\$1,000 /ACRE	\$13,464	5.17%
\$1,250 /ACRE	\$6,264	4.32%
\$1,500 /ACRE	(\$936)	3.70%
\$1,750 /ACRE	(\$8,136)	3.24%
\$2,000 /ACRE	(\$15,336)	2.89%

\* RETURN TO LAND AND RISK MINUS (INTEREST RATE TIMES LAND VALUE TIMES ACREAGE)

\*\* NET OPERATING PROFIT DIVIDED BY (MACHINERY AND EQUIPMENT VALUE PLUS LAND VALUE)